

Lawrence Board of REALTORS®

Board of Directors Meeting Agenda
Wednesday, May 9, 2018

2018 Board of Directors

Henry Wertin, President	McG
Greta Carter-Wilson, President-Elect	KWI
Mark Hess, Past President	KWI
Jason Robinson, Secretary	KWI
Katie Stutler, Treasurer	SRE
Beth Ham, Director	HRE
Drew Deck, Director	RN
Ryan Desch, Director	SRE
Zach Dodson, Director	SRE
Michelle Hack, Director	McG
Casey Williams, Director	KWI

1. Call to Order – Pledge of Allegiance

2. Consent Agenda: All matters listed below on the Consent Agenda are considered under one motion and will be enacted by one motion. There will be no separate discussion on those items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.

a. Approval of 04-11-18 Minutes.

The Minutes, once approved, will be available to the Membership on the LBOR website.

b. Approve requests for waiver of MLS Fees

Requests will be included with meeting handouts.

c. Approve Director Absence for Board of Directors Meeting:

Katie Stutler – Leaving at 9:45am. Greta Carter-Wilson – arriving late.

ARTICLE XII – MEETINGS: Section 2. Meetings of Directors. The Board of Directors shall designate a regular time and place of meetings. Absence from three (3) regular meetings without an excuse deemed valid by the Board of Directors shall be construed as resignation. A quorum for the transaction of business shall be six (6) of the eleven (11) Directors.

3. Report of the President – Henry Wertin

LBOR Items

- a. NAR Legislative Conference in DC is next week (Rob and Henry will attend)
 - Talking Points
- b. NAR Annual Conference & Expo is November 1-4 (Rob and Greta will attend)
 - Should both President & President-Elect attend?
- c. Broker Meeting Update
 - Contract Changes are Coming
- d. Governmental Affairs Committee – Distribution of “Housing Affordability in Plan 2040”
- e. Community Relations Committee Update – Charity Classic Registration is OPEN!
- f. Smart Growth Training Session Offer– 1st week of October with Nate Johnson, St Louis MO

LMLS Items

- a. Broker Meeting
 - Paragon Reports Enhancement
 - Recommendations from MLS & Rules Committee
 - i. Statistical Reporting to Agent Security Level 3 & 4
 - ii. Enable Functionality for Teams in Paragon
- b. Implementation of Limited Visibility Types for Associated Docs – Monday, June 4th

4. Report of the Treasurer – Katie Stutler (review the monthly Financial Report and statement of accounts)

5. Unfinished Business:

- a. Luncheon Speakers
 - May – Mike Logan, No Sponsor
 - September 18 – River City Recognition Awards – No Sponsor
 - October 16 – LBOR Election Results – No Sponsor
 - November 13 – No Sponsor

6. New Business

7. Adjourn

Smart Growth in the 21st Century Class

Defining Smart Growth:

Each community is different, but there are a few key tenets of smart growth that can be applied everywhere, including a mix of land uses and transportation options for travel by mode other than the automobile.

Demand for Smart Growth:

Demographic and economic shifts make the smart growth development model the right one for the twenty-first century.

The Value of Smart Growth:

Studies show that communities that develop according to smart growth principles cost less for individuals to live in and cost less for local governments to administer.

Advocating for Smart Growth:

The course concludes with a “Take Action Check List” that provides REALTORS® with real-world ideas for influencing how their communities grow.

Become Expert in Influencing Community Land Use Decisions

REALTORS® will learn:

- To take stock of what works well in their community and what doesn't, both in terms of the development process as well as the end result.
- State-of-the-art community planning concepts that they can apply.
- How to get their community to live up to its potential.
- What is needed to make their community a better place to live and do business.

Give Your Members the Smart Growth Strategies They Need

Why Sponsor Smart Growth for the 21st Century?

A community functions best with homes for all incomes, jobs, schools, open space, desirable destinations and services, and different ways to reach them—by foot, bicycle, public transit, or automobile.

Smart growth is about recognizing and understanding the various facets of a vibrant community and how to achieve and maintain a balance among them.

REALTORS® have everything to gain by joining with other community leaders to assure ample homeownership opportunities in communities with efficient transportation, good schools, and open space. After all, REALTORS® sell more than just homes, they sell neighborhoods. And, more than ever, homebuyers want the convenience and value of smart growth.

Smart growth focuses on the existing assets of the community, the long-run implications of various development patterns, and their fiscal impacts. The bottom line: some ways of growing are more sustainable than others.



About Nate Johnson

Nate is a certified instructor for the National Association of REALTORS® and teaches the Smart Growth for the 21st Century class, which helps REALTORS® gain a better understanding of how to build communities in a sustainable way. Nate serves as Director of Agent Development for Redkey Realty Leaders, which has over 160 agents and is the largest independent real estate brokerage in St. Louis. He also manages a residential sales team and oversees the operations of Real Estate Solutions.

Nate has been a REALTOR® since 1999 and served as President of the St. Louis Association of REALTORS® in 2011. On the state level, Nate will be the 2018 President of the Missouri Association of REALTORS®. He also serves as 2017 Chairman of the Smart Growth Advisory Board for the National Association of REALTORS®.

Contact Nate at nate@livingstl.com