

MEETING MINUTES

LBOR/LMLS Board of Directors

April 11, 2018 / 8:45 am

The 2018 Board of Directors of the Lawrence Board of REALTORS® met at the Board Office. Henry Wertin, President, presided over the meeting which was attended by all Board Members except Mark Hess/Absent and Zach Dodson/Left Early, of which both were excused.

President Wertin opened with the pledge of allegiance.

Next, President Wertin introduced the consent agenda. Upon review by Directors, **it was then moved and seconded that the Minutes of the 03-14-18 Board of Directors meeting, including requests for MLS Fee Waivers, and requests for Director excused absences with addition of Zach Dodson to leave the meeting early, be approved as proposed. Motion passed.**

At this time President Wertin altered the order of the meeting agenda as a result of some special guests attending the meeting.

First to be discussed is a draft of a white paper on Housing Affordability in Plan 2040. A draft was provided to the Board of Directors for review. Danielle Davey, LBOR Governmental Affairs Director, explained the rationale behind the creation of the white paper. The Board of Directors were asked to be prepared for a final version to soon be disseminated via email to the Board for approval. The white paper expresses concern over additional mandates and regulations that are included in Horizon 2040, and that these steps further exacerbate a problem the community already faces with housing affordability. The City of Lawrence has expressed that it's top priority is to address Affordable Housing, yet the comprehensive plan to guide development plans for Lawrence will increase the costs associated with housing development.

Next, President Wertin introduces Stephen Bonebrake, current Lockbox Committee Chairperson. Recently both Henry and Stephen traveled to tour Supra operations in Salem Oregon. Chairperson Bonebrake provided the Board with a summary of the trip.

While discussing Supra, the Board considered a change to the existing Lockbox Rules and Regulations that will allow a Broker to assign a keyholder as a Company Staff person, who may then have access to tools and reports for the new Broker Management tools within Supra. Board Staff was directed to make the necessary changes to the existing Rules and Regulations, for approval by the Board of Directors at a future meeting.

Additionally, the LBOR has learned recently that a Supra Feature to provide End of Showing Notifications is available to the LBOR. After discussion, **it was moved and seconded to enable the End of Showing Notifications for the LBOR. Motion Passed.**

Next, President Wertin resumed the order of the regular agenda with a recap of the Region 9 meeting in Kansas City. Both Henry and Rob attended. NAR President Elizabeth Mendenhall presented the NAR Dues Increase materials called S.M.A.R.T. (Strategic Measures Advancing REALTORS® to Tomorrow). The NAR Board of Directors will vote on the proposed Dues Increase at the May Legislative Meetings in DC. NAR also revealed the new dimensional REALTOR® logo.

Next, Rob provided a recap of the Association Executives Institute held in Charlotte NC in March. The AEI is a tremendous conference for AEs across the country. Information and tools were presented on

Attendance

Present

Henry Wertin, President	McG
Greta Carter-Wilson, President-Elect	KWI
Jason Robinson, Secretary	KWI
Katie Stutler, Treasurer	SRE
Drew Deck, Director	RN Pref
Ryan Desch, Director	SRE
Beth Ham, Director	HRE
Michelle Hack, Director	McG
Casey Williams, Director	KWI

Absent / Late / Left Early

A - Mark Hess, Past-President	KWI
LE - Zach Dodson	SRE

leadership, technology, best practices, etc.... Rob attended a CEO Track on the Power of Positive Leadership, presented by speaker and author Jon Gordon.

Next, Rob shared with the Board that with the recent merger of Manhattan and Junction City, the LBOR will drop from 4th largest to 5th largest association in the state. Because KAR bylaws are written to include representation from the 4 largest boards/associations, the LBOR will lose any standing committee appointments and potential leadership positions at KAR.

Next, a request of the LBOR by the American Red Cross was presented by Treasurer Katie Stutler. The ARC has a program to provide and install smoke detectors in qualifying homes at no cost to the owner/tenant. After discussion, **it was moved and seconded to provide a \$250 contribution to the American Red Cross to support the Smoke Detector program. Motion Passed.** Additionally, the Board of Directors expressed interest in a longer-term partnership with the ARC as a center to provide Smoke Detectors in the community. It is possible that the LBOR could receive grant money from NAR to support a program such as this.

Next, the Board considered a request to excuse an absence to the LBOR New Member Orientation. NMO is required of all new members. After discussion, **it was moved and seconded to waive any fines, and excuse the absence, with the understanding that the new member will attend the next scheduled session of NMO. Motion Passed.**

Next, the Board considered items for the LMLS. The MLS & Rules Committee recommends that Team Functionality in Paragon be enabled, and that statistical reporting currently visible to Brokers become available to agents at a level 3 & 4. After discussion, the Board of Directors will seek input from LMLS Brokers on both Team Functionality and Statistical Reporting.

Next, the Board was reminded that MLS of Choice will go into effect on July 1st. Additionally, staff asked the Board of Directors for direction on the best day to implement Limited Visibility Types in Associated Docs. After discussion, there was clear consensus amongst the Board to cutover to new rules for submittal of Listing Docs using LVT in Associated Docs on June 1, 2018.

Next, Treasurer Katie Stutler provided Directors with a recap of the monthly budget reports for review and discussion. After review, all reports were filed for audit.

President Wertin next asked Secretary Jason Robinson for information about upcoming luncheons and speakers. Secretary Robinson provided details for upcoming luncheons. The April luncheon will feature KAR VP of Governmental Affairs Patrick Vogelsberg, and Lawrence Businessman Mike Logan will appear in May. Directors are invited to make suggestions at any time.

There being no further business, the meeting was adjourned at 10:45 am.

Respectfully submitted,



Rob Hulse
Executive Officer