

MEETING MINUTES

LBOR/LMLS Board of Directors

May 9, 2018 / 8:45 am

The 2018 Board of Directors of the Lawrence Board of REALTORS® met at the Board Office. Henry Wertin, President, presided over the meeting which was attended by all Board Members.

President Wertin opened with the pledge of allegiance.

Next, President Wertin introduced the consent agenda. Upon review by Directors, **it was then moved and seconded that the Minutes of the 03-14-18 Board of Directors meeting, including requests for MLS Fee Waivers, and requests for Director excused absences with the addition of Jason Robinson's request to leave the meeting at approximately 10am, be approved as proposed. Motion passed.**

First on the agenda were LBOR items for consideration:

A recap and talking point of the NAR Legislative Conference in Washington DC was shared with Directors. President Wertin provided a summary of the week-long conference, including a recap of visits on Capitol Hill with Senators Moran and Roberts, and Representative Jenkins. The talking points were included in the meeting handouts for the Board of Directors. The LBOR is well positioned with leadership serving on National Committees on behalf of the LBOR and the KAR. Mike McGrew has announced his intent, with KAR's backing, to run for NAR 1st VP in 2022. Steve LaRue continues his work as an NAR RPAC Trustee (Chairperson), and Mark Hess and Deborah McMullen serve on NAR's Professional Standards Committee.

The Board looked ahead to the NAR Annual Conference & Expo November 1-4. Both Greta Carter-Wilson (as President-Elect) and Rob will attend. The Board has been asked to consider if we should expand the travel budget to also include our current President's attendance at this event each year. After discussion, **it was moved and seconded to modify the LBOR Travel Policy to include the President in the travel budget for the NAR Annual Conference and Expo. Motion Passed.**

Next, President Wertin provided Directors with a recap of the recent Broker's Meeting. Changes to many of our contracts and forms are in process with the MLS & Rules Committee. Brokers were provided with a "heads up" on these changes.

Next, President Wertin provided Directors with a final version of the LBOR White Paper on Housing Affordability in Plan 2040. The position will be distributed to all members on each of our sitting commissions with the City of Lawrence and Douglas County. A professionally printed copy will be produced by the LBOR.

Next, Directors were provided with a Community Relations Committee update. Leading the news is that the Charity Classic registration is open! All major sponsor positions are filled, and the Steering Committee and the Community Relations Committee are working on recruitment of Hole Sponsors.

Next, Directors were asked to consider if we should hold a "Smart Growth in the 21st Century" training session in early October. NAR certified instructor Nate Johnson from St. Louis will be conducting a session in Topeka, and we've been asked if we'd like to hold our own session. Doing this in tandem with the Sunflower Association might lessen the travel costs for the SAR and the LBOR (splitting the costs). After discussion, **it was moved and seconded to apply for an applicable NAR grant to host**

Attendance

Present

Henry Wertin, President	McG
Greta Carter-Wilson, President-Elect	KWI
Mark Hess, Past President	KWI
Jason Robinson, Secretary	KWI
Katie Stutler, Treasurer	SRE
Drew Deck, Director	RN Pref
Ryan Desch, Director	SRE
Beth Ham, Director	HRE
Michelle Hack, Director	McG
Casey Williams, Director	KWI
Zach Dodson, Director	SRE

Absent / Late / Left Early

L – Greta Carter-Wilson (excused)	KWI
LE – Jason Robinson (excused)	KWI

a Smart Growth in the 21st Century workshop, and to contact Nate Johnson about including the LBOR in early October. Motion Passed.

Next up were MLS items to consider:

First was an update to the Paragon Reports enhancement. The Board of Directors has supported this enhancement for members, and efforts to provide enhanced reports will continue this summer. This fall the new reports will be released, and following an overlap while all reports are available, some of the outdated reports will be discontinued. Members who use the auto-email notification tool in Paragon will be advised to update the reports they use with their clients. When the old reports are discontinued, they will also be removed from auto-email notifications.

Next up, Directors were asked to consider recommendations from the MLS & Rules Committee.

1. Statistical Reporting for Agent Ranking to be lowered to security levels 3 & 4 in Paragon, to allow Agents the ability to see Agent Rankings and Agent Volume Levels. After discussion, **it was moved and seconded to enable the visibility to Agents at levels 3 & 4 to see rankings within their office, firm, and the MLS. Motion Passed.**
2. Team Functionality is to be enabled in Paragon. Turning on this functionality would allow teams additional tools in Paragon to maintain teams and support team listings in Paragon. After discussion, **it was moved and seconded to enable team functionality in Paragon. Motion Passed.**

Next was an update to the Board of Directors about the integration of Limited Visibility Settings for Associated Docs in Paragon, and an upcoming change to how listings are to be submitted to the MLS. The MLS Changes will become effective on Monday June 4th. In addition to the integration of LVT in Associated Docs, two new fields will be available to Brokers/Agents to allow more control at the listing level for the distribution/syndication of MLS listing data online in 3rd party websites. The new fields will filter for include/exclude to Realtor.com and Listhub. Last, the Sold Status for Sold Non-Member will be broken into 3 new Sold Statuses for more accurate reporting. New statuses will be Sold Non-Member LA, Sold Non-Member SA, and Sold FSBO.

Next, Treasurer Katie Stutler provided Directors with a recap of the monthly budget reports for review and discussion. After review, all reports were filed for audit.

President Wertin next asked Secretary Jason Robinson for information about upcoming luncheons and speakers. Secretary Robinson provided details for upcoming luncheons. The May luncheon will feature Lawrence Businessman Mike Logan. Directors are invited to make suggestions for speakers at any time by contacting Jason.

There being no further business, the meeting was adjourned at 10:34 am.

Respectfully submitted,



Rob Hulse
Executive Officer