

LAWRENCE MLS STATISTICS



JUNE 2018 >>

MARKET OVERVIEW >>

Douglas County Home Sales Fell in June

Total home sales in Douglas County (excluding Lawrence) fell last month to 22 units, compared to 29 units in June 2017. Total sales volume was \$5.5 million, down from a year earlier.

The median sale price in June was \$217,250, up from \$214,900 a year earlier. Homes that sold in June were typically on the market for 5 days and sold for 100.0% of their list prices.

Douglas County Active Listings Up at End of June

The total number of active listings in Douglas County (excluding Lawrence) at the end of June was 86 units, up from 66 at the same point in 2017. This represents a 3.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$289,900.

During June, a total of 28 contracts were written down from 33 in June 2017. At the end of the month, there were 31 contracts pending, compared to 45 at the end of June 2017.

LBOR – The Voice of Real Estate in Lawrence

Originally founded in 1925, the Lawrence Board of REALTORS® and the Lawrence Multiple Listing Service is now comprised of over 400 members providing real estate-related services and advocacy in Lawrence and the Douglas County area.

This statistical report includes all listings from Douglas County excluding the City of Lawrence (i.e., Eudora, Baldwin City, Lecompton and Rural Douglas County).

Contact Information

Rob Hulse, Executive Vice-President
Lawrence Board of REALTORS®
3838 West 6th Street (at Monterey)
Lawrence, KS 66049
785-842-1843
Rob@LawrenceRealtor.com
www.LawrenceRealtor.com

| Douglas County (Excluding Lawrence) | | | | |
|-------------------------------------|-----------------------|---------|---------|--------|
| Current Month | | June | | |
| Summary Statistics | | 2018 | 2017 | Change |
| Home Sales | | 22 | 29 | -24.1% |
| Active Listings | | 86 | 66 | 30.3% |
| Months' Supply | | 3.9 | 2.3 | 71.8% |
| New Listings | | 43 | 35 | 22.9% |
| Contracts Written | | 28 | 33 | -15.2% |
| Pending Contracts | | 31 | 45 | -31.1% |
| Sales Volume (1,000s) | | 5,538 | 6,898 | -19.7% |
| Average | Sale Price | 251,730 | 237,865 | 5.8% |
| | List Price of Actives | 372,055 | 424,250 | -12.3% |
| | Days on Market | 31 | 20 | 56.2% |
| | Percent of List | 98.7% | 99.7% | -1.0% |
| | Percent of Original | 98.0% | 99.4% | -1.4% |
| Median | Sale Price | 217,250 | 214,900 | 1.1% |
| | List Price of Actives | 289,900 | 359,450 | -19.3% |
| | Days on Market | 5 | 14 | -64.3% |
| | Percent of List | 100.0% | 98.9% | 1.1% |
| | Percent of Original | 98.9% | 98.5% | 0.4% |

REPORT CONTENTS >>

- **Three-Year Comparisons** – Page 2
- **Year-to-Date Statistics** – Page 3
- **Closed Listings Analysis** – Page 4
- **Active Listings Analysis** – Page 8
- **Months' Supply Analysis** – Page 12
- **New Listings Analysis** – Page 13
- **Contracts Written Analysis** – Page 16
- **Pending Contracts Analysis** – Page 20

THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
DOUGLAS COUNTY (EXCLUDING LAWRENCE)
AS OF 7/9/2018**

| June MLS Statistics | | 2018 | | | 2017 | | | 2016 | | |
|------------------------|------------------------|----------------|----------------|----------------|---------|----------|---------|---------|----------|---------|
| By Property Type | | Total | Existing | New | Total | Existing | New | Total | Existing | New |
| Home Sales | | 22 | 22 | 0 | 29 | 28 | 1 | 34 | 34 | 0 |
| Change from prior year | | -24.1% | -21.4% | -100.0% | -14.7% | -17.6% | N/A | 41.7% | 41.7% | N/A |
| Active Listings | | 86 | 72 | 14 | 66 | 63 | 3 | 76 | 73 | 3 |
| Change from prior year | | 30.3% | 14.3% | 366.7% | -13.2% | -13.7% | 0.0% | 8.6% | 7.4% | 50.0% |
| Months' Supply | | 3.9 | 3.3 | N/A | 2.3 | 2.3 | 3.0 | 2.2 | 2.1 | N/A |
| Change from prior year | | 71.8% | 45.5% | N/A | 1.8% | 4.8% | N/A | -23.4% | -24.2% | N/A |
| New Listings | | 43 | 35 | 8 | 35 | 33 | 2 | 45 | 44 | 1 |
| Change from prior year | | 22.9% | 6.1% | 300.0% | -22.2% | -25.0% | 100.0% | 66.7% | 63.0% | N/A |
| Contracts Written | | 28 | 27 | 1 | 33 | 33 | 0 | 24 | 24 | 0 |
| Change from prior year | | -15.2% | -18.2% | N/A | 37.5% | 37.5% | N/A | 20.0% | 20.0% | N/A |
| Pending Contracts | | 31 | 30 | 1 | 45 | 45 | 0 | 31 | 31 | 0 |
| Change from prior year | | -31.1% | -33.3% | N/A | 45.2% | 45.2% | N/A | -6.1% | -6.1% | N/A |
| Sales Volume (1,000s) | | 5,538 | 5,538 | 0 | 6,898 | 6,611 | 287 | 7,294 | 7,294 | 0 |
| Change from prior year | | -19.7% | -16.2% | -100.0% | -5.4% | -9.4% | N/A | 30.0% | 30.0% | N/A |
| Average | Sale Price | 251,730 | 251,730 | N/A | 237,865 | 236,111 | 286,980 | 214,531 | 214,531 | N/A |
| | Change from prior year | 5.8% | 6.6% | N/A | 10.9% | 10.1% | N/A | -8.2% | -8.2% | N/A |
| | List Price of Actives | 372,055 | 381,819 | 321,842 | 424,250 | 432,453 | 251,980 | 398,492 | 405,910 | 218,000 |
| | Change from prior year | -12.3% | -11.7% | N/A | 6.5% | 6.5% | 15.6% | 29.3% | 30.8% | N/A |
| | Days on Market | 31 | 31 | N/A | 20 | 21 | 4 | 58 | 58 | N/A |
| | Change from prior year | 56.0% | 51.7% | N/A | -65.5% | -64.5% | N/A | 8.0% | 8.0% | N/A |
| Median | Percent of List | 98.7% | 98.7% | N/A | 99.7% | 99.6% | 100.7% | 98.5% | 98.5% | N/A |
| | Change from prior year | -1.0% | -1.0% | N/A | 1.2% | 1.1% | N/A | 1.6% | 1.6% | N/A |
| | Percent of Original | 98.0% | 98.0% | N/A | 99.4% | 99.3% | 100.7% | 94.9% | 94.9% | N/A |
| | Change from prior year | -1.4% | -1.4% | N/A | 4.7% | 4.6% | N/A | 0.2% | 0.2% | N/A |
| | Sale Price | 217,250 | 217,250 | N/A | 214,900 | 202,400 | 286,980 | 188,750 | 188,750 | N/A |
| | Change from prior year | 1.1% | 7.3% | N/A | 13.9% | 7.2% | N/A | -3.2% | -3.2% | N/A |
| Median | List Price of Actives | 289,900 | 294,700 | 284,900 | 359,450 | 365,000 | 259,900 | 272,400 | 279,000 | 204,600 |
| | Change from prior year | -19.3% | -19.3% | N/A | 32.0% | 30.8% | 27.0% | 14.9% | 17.7% | N/A |
| | Days on Market | 5 | 5 | N/A | 14 | 14 | 4 | 14 | 14 | N/A |
| | Change from prior year | -64.3% | -64.3% | N/A | 3.7% | 3.7% | N/A | -60.9% | -60.9% | N/A |
| | Percent of List | 100.0% | 100.0% | N/A | 98.9% | 98.8% | 100.7% | 100.0% | 100.0% | N/A |
| | Change from prior year | 1.1% | 1.2% | N/A | -1.1% | -1.2% | N/A | 1.9% | 1.9% | N/A |
| Median | Percent of Original | 98.9% | 98.9% | N/A | 98.5% | 98.4% | 100.7% | 98.2% | 98.2% | N/A |
| | Change from prior year | 0.4% | 0.5% | N/A | 0.3% | 0.2% | N/A | 1.6% | 1.6% | N/A |

YEAR-TO-DATE STATISTICS

**YTD BREAKDOWNS BY HOME TYPE
DOUGLAS COUNTY (EXCLUDING LAWRENCE)
AS OF 7/9/2018**

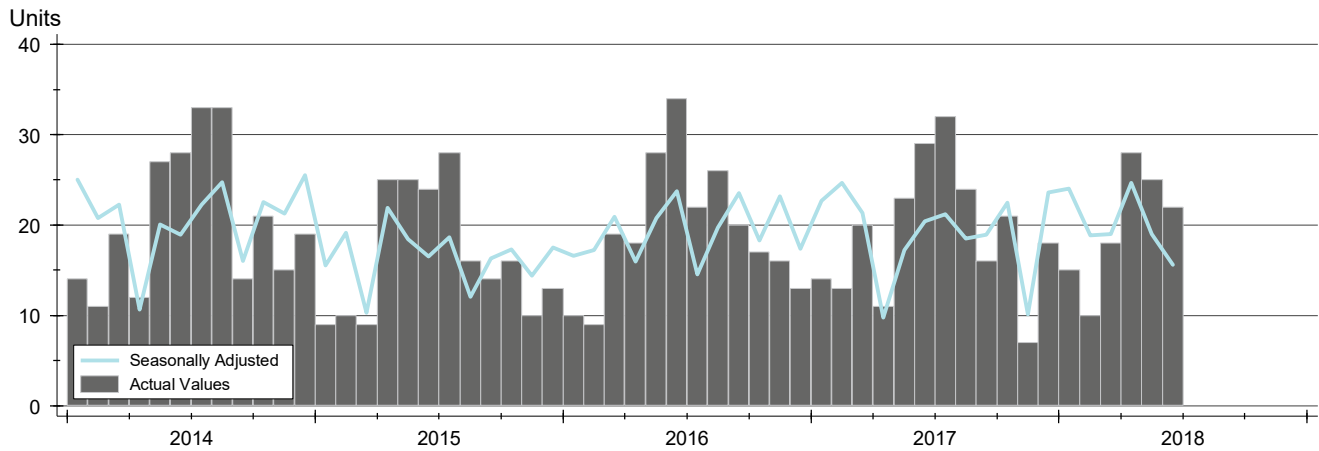
SUMMARY >>

| Year-to-Date Activity By Property Type | | 2018 | | | 2017 | | | 2016 | | |
|---|------------------------|----------------|----------------|----------------|---------|----------|---------|---------|----------|---------|
| | | Total | Existing | New | Total | Existing | New | Total | Existing | New |
| Home Sales | | 118 | 115 | 3 | 110 | 104 | 6 | 118 | 116 | 2 |
| Change from prior year | | 7.3% | 10.6% | -50.0% | -6.8% | -10.3% | 200.0% | 15.7% | 14.9% | 100.0% |
| New Listings | | 198 | 183 | 15 | 176 | 168 | 8 | 200 | 197 | 3 |
| Change from prior year | | 12.5% | 8.9% | 87.5% | -12.0% | -14.7% | 166.7% | 18.3% | 19.4% | -25.0% |
| Contracts Written | | 137 | 135 | 2 | 130 | 124 | 6 | 134 | 132 | 2 |
| Change from prior year | | 5.4% | 8.9% | -66.7% | -3.0% | -6.1% | 200.0% | 9.8% | 9.1% | 100.0% |
| Sales Volume (1,000s) | | 29,387 | 28,644 | 743 | 26,138 | 24,649 | 1,488 | 24,362 | 23,872 | 490 |
| Change from prior year | | 12.4% | 16.2% | -50.1% | 7.3% | 3.3% | 203.8% | 30.5% | 30.8% | 16.9% |
| Average | Sale Price | 249,042 | 249,077 | 247,692 | 237,615 | 237,014 | 248,028 | 206,461 | 205,797 | 244,950 |
| | Change from prior year | 4.8% | 5.1% | -0.1% | 15.1% | 15.2% | 1.3% | 12.8% | 13.9% | -41.5% |
| | Days on Market | 38 | 36 | 110 | 46 | 42 | 114 | 48 | 46 | 127 |
| | Change from prior year | -17.4% | -14.1% | -3.2% | -4.2% | -9.9% | -10.2% | -37.8% | -39.6% | 86.8% |
| | Percent of List | 99.3% | 99.2% | 100.7% | 98.4% | 98.3% | 100.1% | 97.7% | 97.6% | 100.0% |
| Median | Change from prior year | 0.8% | 0.9% | 0.5% | 0.8% | 0.7% | 0.1% | 0.7% | 0.6% | 7.2% |
| | Percent of Original | 98.2% | 98.1% | 100.5% | 97.5% | 97.3% | 100.7% | 96.1% | 96.0% | 100.0% |
| | Change from prior year | 0.7% | 0.9% | -0.2% | 1.4% | 1.3% | 0.7% | 2.2% | 2.1% | 7.2% |
| | Sale Price | 202,500 | 200,000 | 259,900 | 217,400 | 212,450 | 268,500 | 180,000 | 178,950 | 244,950 |
| | Change from prior year | -6.9% | -5.9% | -3.2% | 20.8% | 18.7% | 9.6% | 11.5% | 11.8% | -41.5% |
| Median | Days on Market | 11 | 10 | 111 | 14 | 14 | 103 | 20 | 19 | 127 |
| | Change from prior year | -21.4% | -28.6% | 8.3% | -28.2% | -26.3% | -19.3% | -51.9% | -48.6% | 86.8% |
| | Percent of List | 100.0% | 99.8% | 100.0% | 98.9% | 98.7% | 100.0% | 99.6% | 99.4% | 100.0% |
| | Change from prior year | 1.1% | 1.1% | 0.0% | -0.7% | -0.8% | 0.0% | 1.2% | 1.1% | 7.2% |
| | Percent of Original | 99.4% | 99.2% | 100.0% | 98.4% | 98.2% | 100.3% | 98.4% | 98.2% | 100.0% |
| Change from prior year | 1.1% | 1.0% | -0.3% | -0.1% | 0.0% | 0.3% | 2.2% | 2.0% | 7.2% | |

CLOSED LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



SUMMARY >>

| Summary Statistics for Closed Listings | | June | | | Year-to-Date | | |
|---|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2018 | 2017 | Change | 2018 | 2017 | Change |
| Closed Listings | | 22 | 29 | -24.1% | 118 | 110 | 7.3% |
| Volume (1,000s) | | 5,538 | 6,898 | -19.7% | 29,387 | 26,138 | 12.4% |
| Average | Sale Price | 251,730 | 237,865 | 5.8% | 249,042 | 237,615 | 4.8% |
| | Days on Market | 31 | 20 | 56.0% | 38 | 46 | -17.4% |
| | Percent of List | 98.7% | 99.7% | -1.0% | 99.3% | 98.4% | 0.8% |
| | Percent of Original | 98.0% | 99.4% | -1.4% | 98.2% | 97.5% | 0.7% |
| Median | Sale Price | 217,250 | 214,900 | 1.1% | 202,500 | 217,400 | -6.9% |
| | Days on Market | 5 | 14 | -64.3% | 11 | 14 | -21.4% |
| | Percent of List | 100.0% | 98.9% | 1.1% | 100.0% | 98.9% | 1.1% |
| | Percent of Original | 98.9% | 98.5% | 0.4% | 99.4% | 98.4% | 1.1% |

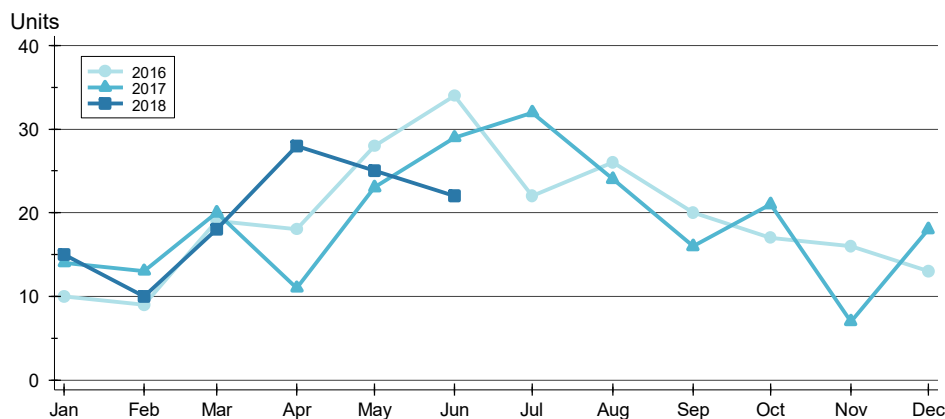
A total of 22 homes sold in Douglas County (excluding Lawrence) in June, down from 29 units in June 2017. Total sales volume fell to \$5.5 million compared to \$6.9 million in the previous year.

The median sales price in June was \$217,250, up 1.1% compared to the prior year. Median days on market was 5 days, up from 3 days in May, but down from 14 in June 2017.

CLOSED LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

BY MONTH >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 10 | 14 | 15 |
| February | 9 | 13 | 10 |
| March | 19 | 20 | 18 |
| April | 18 | 11 | 28 |
| May | 28 | 23 | 25 |
| June | 34 | 29 | 22 |
| July | 22 | 32 | 24 |
| August | 26 | 24 | 16 |
| September | 20 | 16 | 7 |
| October | 17 | 21 | 18 |
| November | 16 | 7 | 13 |
| December | 13 | 18 | 13 |

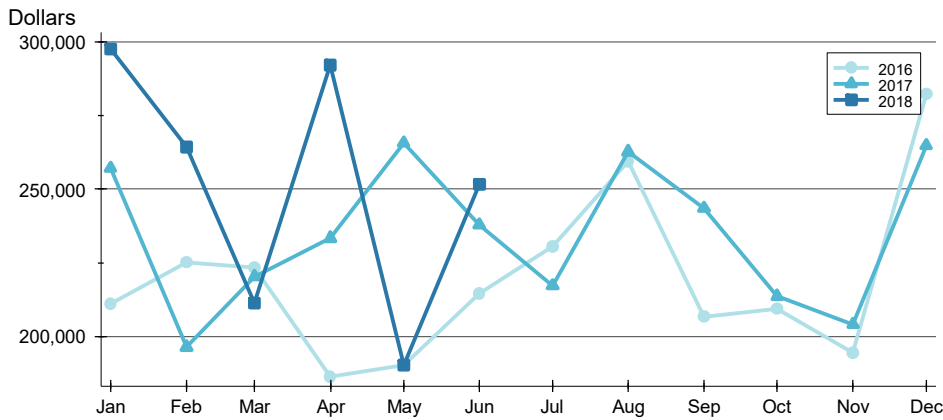
BY PRICE RANGE >>

| Price Range | Sales | | | Sale Price | | Days on Market | | Price as % of List | | Price as % of Orig. | |
|---------------------|--------|---------|--------|------------|---------|----------------|--------|--------------------|--------|---------------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median | Average | Median |
| Below \$50,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$149,999 | 3 | 13.6% | 415 | 138,300 | 140,000 | 10 | 1 | 98.7% | 100.0% | 98.7% | 100.0% |
| \$150,000-\$199,999 | 7 | 31.8% | 1,286 | 183,750 | 193,900 | 4 | 4 | 99.2% | 100.0% | 99.2% | 100.0% |
| \$200,000-\$249,999 | 3 | 13.6% | 669 | 223,133 | 229,500 | 37 | 43 | 99.2% | 100.0% | 97.4% | 97.6% |
| \$250,000-\$299,999 | 3 | 13.6% | 798 | 265,833 | 260,000 | 24 | 22 | 98.7% | 99.0% | 98.7% | 99.0% |
| \$300,000-\$349,999 | 2 | 9.1% | 640 | 320,000 | 320,000 | 147 | 147 | 99.3% | 99.3% | 98.6% | 98.6% |
| \$350,000-\$399,999 | 2 | 9.1% | 755 | 377,500 | 377,500 | 12 | 12 | 99.4% | 99.4% | 99.4% | 99.4% |
| \$400,000-\$449,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$450,000-\$499,999 | 1 | 4.5% | 475 | 475,000 | 475,000 | 50 | 50 | 95.2% | 95.2% | 89.8% | 89.8% |
| \$500,000-\$599,999 | 1 | 4.5% | 500 | 500,000 | 500,000 | 84 | 84 | 93.5% | 93.5% | 90.1% | 90.1% |
| \$600,000-\$749,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| All price ranges | 22 | 100.0% | 5,538 | 251,730 | 217,250 | 31 | 5 | 98.7% | 100.0% | 98.0% | 98.9% |

CLOSED LISTINGS ANALYSIS

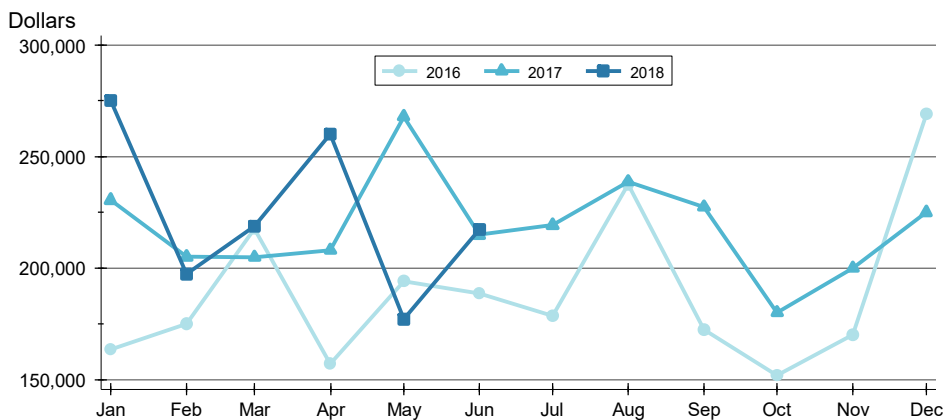
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE PRICE >>



| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 211,113 | 257,200 | 297,675 |
| February | 225,056 | 196,392 | 264,278 |
| March | 223,337 | 220,380 | 211,421 |
| April | 186,506 | 233,385 | 292,061 |
| May | 190,400 | 265,687 | 190,310 |
| June | 214,531 | 237,865 | 251,730 |
| July | 230,602 | 217,263 | |
| August | 259,419 | 262,783 | |
| September | 206,725 | 243,602 | |
| October | 209,365 | 213,669 | |
| November | 194,450 | 204,118 | |
| December | 282,208 | 264,853 | |

MEDIAN PRICE >>

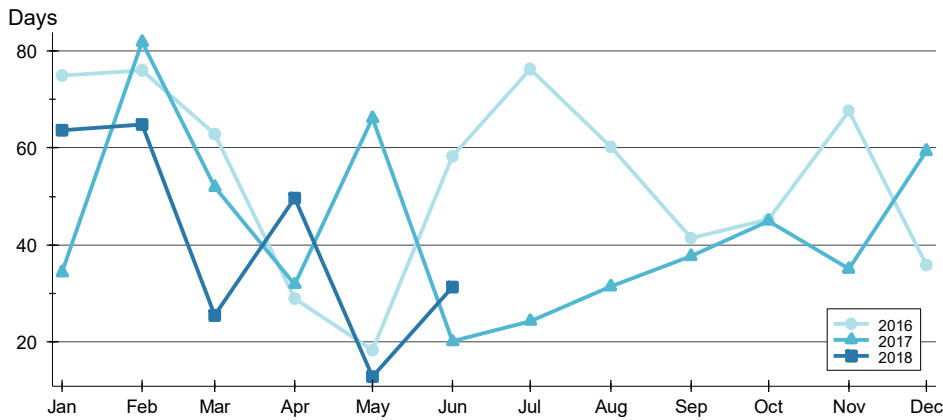


| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 163,500 | 230,450 | 275,000 |
| February | 175,000 | 205,000 | 197,388 |
| March | 217,500 | 204,950 | 218,750 |
| April | 157,000 | 208,000 | 259,950 |
| May | 194,200 | 267,900 | 177,000 |
| June | 188,750 | 214,900 | 217,250 |
| July | 178,500 | 219,200 | |
| August | 237,450 | 238,750 | |
| September | 172,500 | 227,450 | |
| October | 152,000 | 180,000 | |
| November | 170,000 | 199,900 | |
| December | 269,000 | 225,000 | |

CLOSED LISTINGS ANALYSIS

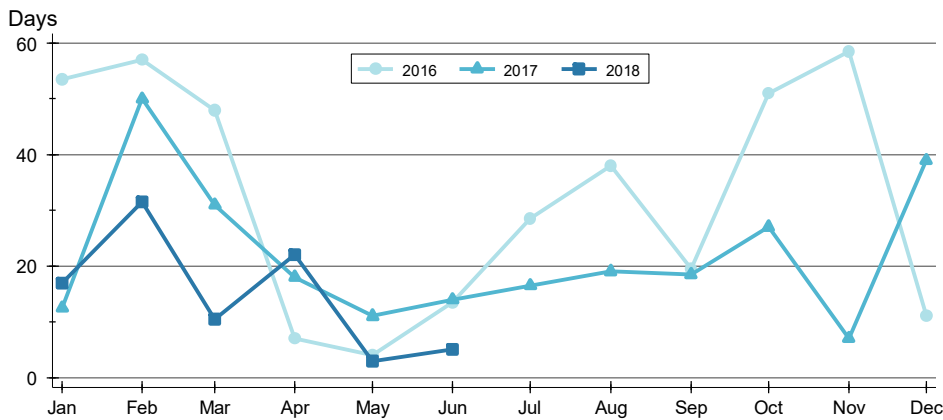
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE DOM >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 75 | 34 | 64 |
| February | 76 | 82 | 65 |
| March | 63 | 52 | 26 |
| April | 29 | 32 | 50 |
| May | 18 | 66 | 13 |
| June | 58 | 20 | 31 |
| July | 76 | 24 | |
| August | 60 | 31 | |
| September | 41 | 38 | |
| October | 45 | 45 | |
| November | 68 | 35 | |
| December | 36 | 59 | |

MEDIAN DOM >>

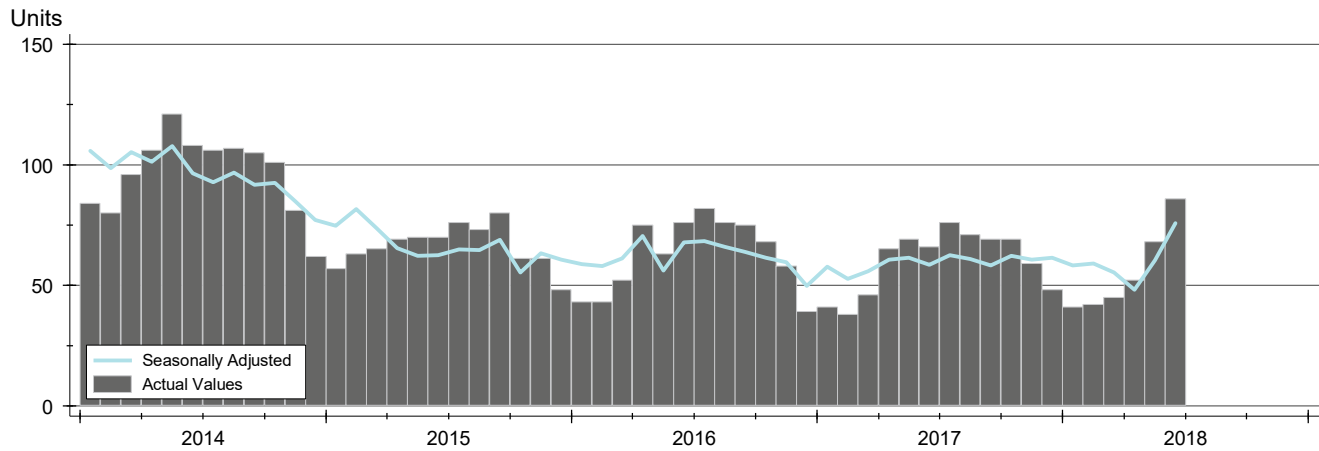


| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 54 | 13 | 17 |
| February | 57 | 50 | 32 |
| March | 48 | 31 | 11 |
| April | 7 | 18 | 22 |
| May | 4 | 11 | 3 |
| June | 14 | 14 | 5 |
| July | 29 | 17 | |
| August | 38 | 19 | |
| September | 20 | 19 | |
| October | 51 | 27 | |
| November | 59 | 7 | |
| December | 11 | 39 | |

ACTIVE LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



SUMMARY >>

| Summary Statistics for Active Listings | | End of June | | |
|---|---------------------|-------------|---------|--------|
| | | 2018 | 2017 | Change |
| Active Listings | | 86 | 66 | 30.3% |
| Months' Supply | | 3.9 | 2.3 | 71.8% |
| Volume (1,000s) | | 31,997 | 28,000 | 14.3% |
| Average | List Price | 372,055 | 424,250 | -12.3% |
| | Days on Market | 60 | 62 | -3.7% |
| | Percent of Original | 98.4% | 99.7% | -1.3% |
| Median | List Price | 289,900 | 359,450 | -19.3% |
| | Days on Market | 47 | 49 | -5.1% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

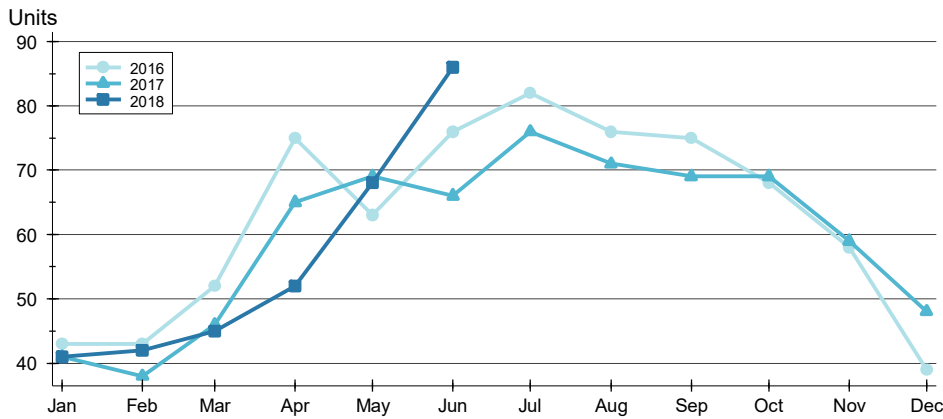
A total of 86 homes were available for sale in Douglas County (excluding Lawrence) at the end of June. This represents a 3.9 months' supply of active listings.

The median list price of homes on the market at the end of June was \$289,900, down 19.3% from 2017. The typical time on market for active listings was 47 days, down from 49 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

BY MONTH >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 43 | 41 | 41 |
| February | 43 | 38 | 42 |
| March | 52 | 46 | 45 |
| April | 75 | 65 | 52 |
| May | 63 | 69 | 68 |
| June | 76 | 66 | 86 |
| July | 82 | 76 | 76 |
| August | 76 | 71 | 71 |
| September | 75 | 69 | 69 |
| October | 68 | 69 | 69 |
| November | 58 | 59 | 59 |
| December | 39 | 48 | 48 |

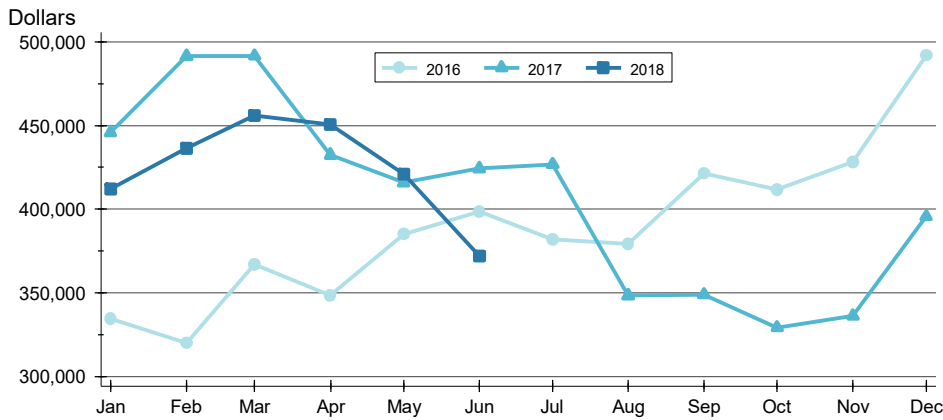
BY PRICE RANGE >>

| Price Range | Active Listings | | | Months' Supply | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-----------------|---------|--------|----------------|------------|-----------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | | Average | Median | Average | Median | Average | Median |
| Below \$50,000 | 1 | 1.2% | 45 | N/A | 45,000 | 45,000 | 1 | 1 | 100.0% | 100.0% |
| \$50,000-\$99,999 | 3 | 3.5% | 247 | N/A | 82,467 | 85,000 | 43 | 29 | 100.0% | 100.0% |
| \$100,000-\$149,999 | 7 | 8.1% | 898 | 2.3 | 128,314 | 124,900 | 96 | 39 | 98.2% | 100.0% |
| \$150,000-\$199,999 | 15 | 17.4% | 2,737 | 2.1 | 182,493 | 189,900 | 41 | 45 | 96.1% | 97.3% |
| \$200,000-\$249,999 | 5 | 5.8% | 1,145 | 1.7 | 228,960 | 229,000 | 24 | 13 | 99.6% | 100.0% |
| \$250,000-\$299,999 | 16 | 18.6% | 4,446 | 5.3 | 277,894 | 279,900 | 54 | 45 | 98.7% | 100.0% |
| \$300,000-\$349,999 | 8 | 9.3% | 2,670 | 4.0 | 333,711 | 334,995 | 39 | 34 | 99.4% | 100.0% |
| \$350,000-\$399,999 | 2 | 2.3% | 745 | 1.0 | 372,400 | 372,400 | 56 | 56 | 99.3% | 99.3% |
| \$400,000-\$449,999 | 9 | 10.5% | 3,822 | N/A | 424,611 | 427,900 | 69 | 53 | 98.3% | 100.0% |
| \$450,000-\$499,999 | 5 | 5.8% | 2,355 | 5.0 | 470,980 | 475,000 | 62 | 80 | 98.5% | 100.0% |
| \$500,000-\$599,999 | 6 | 7.0% | 3,234 | 6.0 | 539,058 | 537,450 | 68 | 66 | 98.1% | 100.0% |
| \$600,000-\$749,999 | 5 | 5.8% | 3,333 | N/A | 666,500 | 654,500 | 118 | 68 | 99.3% | 100.0% |
| \$750,000-\$999,999 | 2 | 2.3% | 1,695 | N/A | 847,450 | 847,450 | 60 | 60 | 100.0% | 100.0% |
| \$1,000,000 and up | 2 | 2.3% | 4,625 | N/A | 2,312,500 | 2,312,500 | 130 | 130 | 100.0% | 100.0% |
| All price ranges | 86 | 100.0% | 31,997 | 3.9 | 372,055 | 289,900 | 60 | 47 | 98.4% | 100.0% |

ACTIVE LISTINGS ANALYSIS

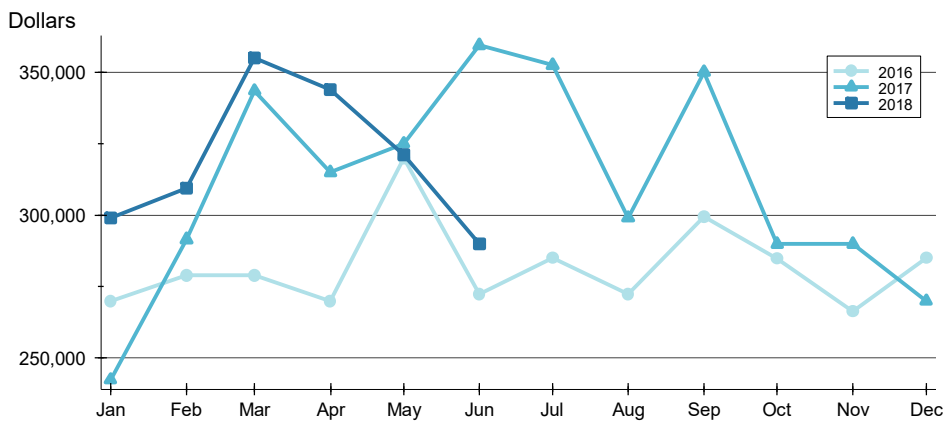
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE PRICE >>



| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 334,359 | 445,995 | 411,876 |
| February | 319,850 | 491,454 | 436,513 |
| March | 366,916 | 491,522 | 456,027 |
| April | 348,364 | 432,488 | 450,477 |
| May | 385,029 | 415,882 | 421,058 |
| June | 398,492 | 424,250 | 372,055 |
| July | 382,100 | 426,812 | - |
| August | 379,366 | 348,253 | - |
| September | 421,347 | 348,938 | - |
| October | 411,644 | 329,284 | - |
| November | 428,159 | 336,117 | - |
| December | 491,790 | 395,677 | - |

MEDIAN PRICE >>

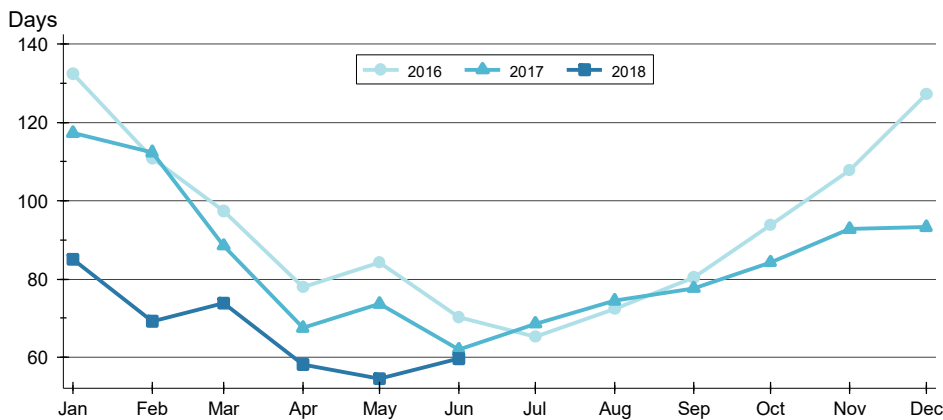


| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 269,900 | 242,500 | 299,000 |
| February | 279,000 | 291,500 | 309,500 |
| March | 279,000 | 343,500 | 354,900 |
| April | 269,900 | 315,000 | 344,000 |
| May | 320,000 | 325,000 | 321,000 |
| June | 272,400 | 359,450 | 289,900 |
| July | 284,950 | 352,450 | - |
| August | 272,450 | 299,000 | - |
| September | 299,500 | 350,000 | - |
| October | 284,750 | 289,900 | - |
| November | 266,400 | 289,900 | - |
| December | 285,000 | 269,950 | - |

ACTIVE LISTINGS ANALYSIS

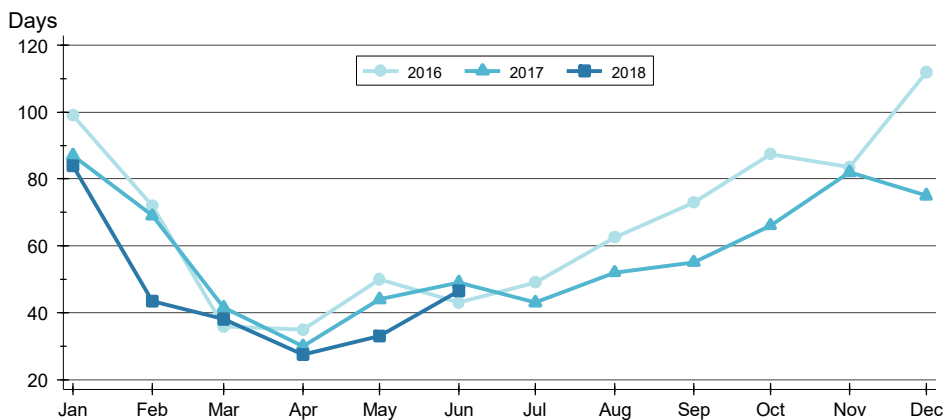
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE DOM >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 132 | 117 | 85 |
| February | 111 | 112 | 69 |
| March | 97 | 88 | 74 |
| April | 78 | 68 | 58 |
| May | 84 | 74 | 55 |
| June | 70 | 62 | 60 |
| July | 65 | 69 | 60 |
| August | 72 | 74 | 74 |
| September | 80 | 78 | 78 |
| October | 94 | 84 | 84 |
| November | 108 | 93 | 93 |
| December | 127 | 93 | 93 |

MEDIAN DOM >>

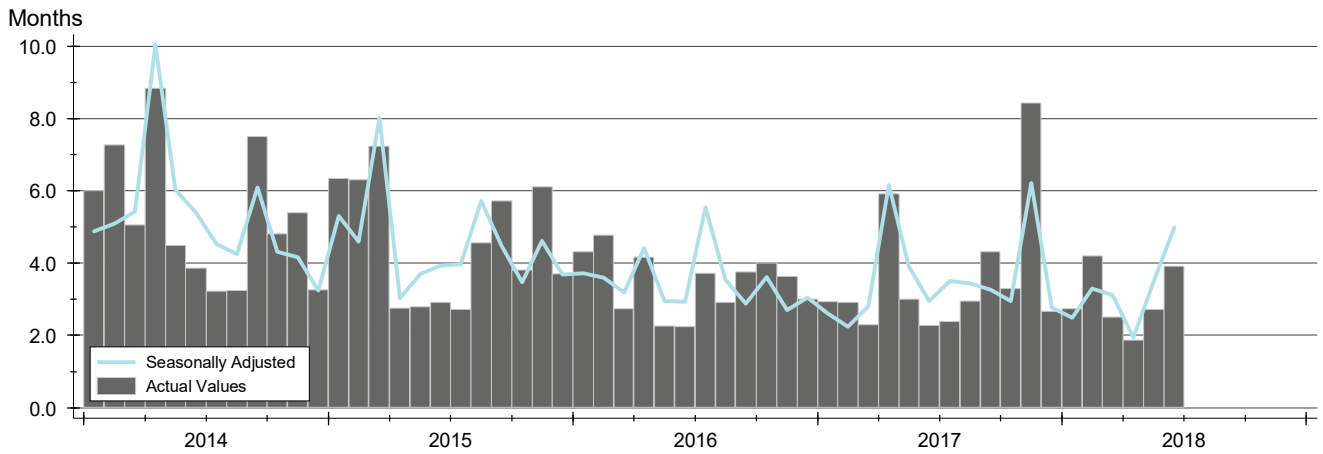


| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 99 | 87 | 84 |
| February | 72 | 69 | 44 |
| March | 36 | 42 | 38 |
| April | 35 | 30 | 28 |
| May | 50 | 44 | 33 |
| June | 43 | 49 | 47 |
| July | 49 | 43 | 43 |
| August | 63 | 52 | 52 |
| September | 73 | 55 | 55 |
| October | 88 | 66 | 66 |
| November | 84 | 82 | 82 |
| December | 112 | 75 | 75 |

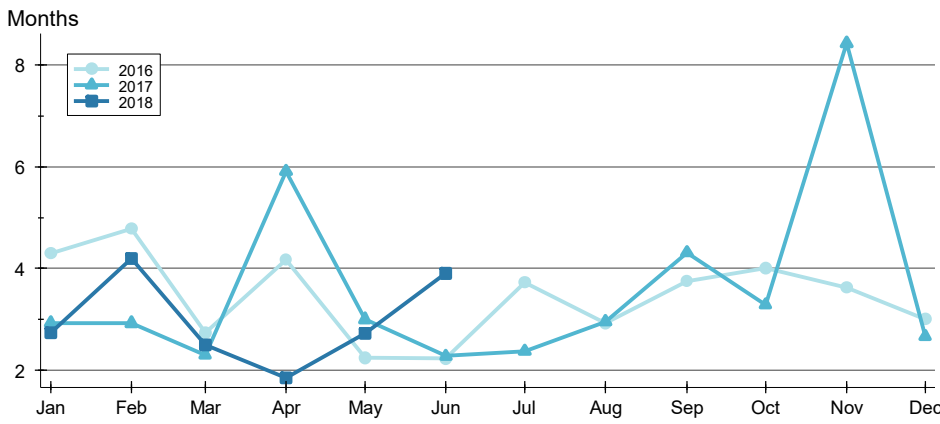
MONTHS' SUPPLY ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



BY MONTH >>

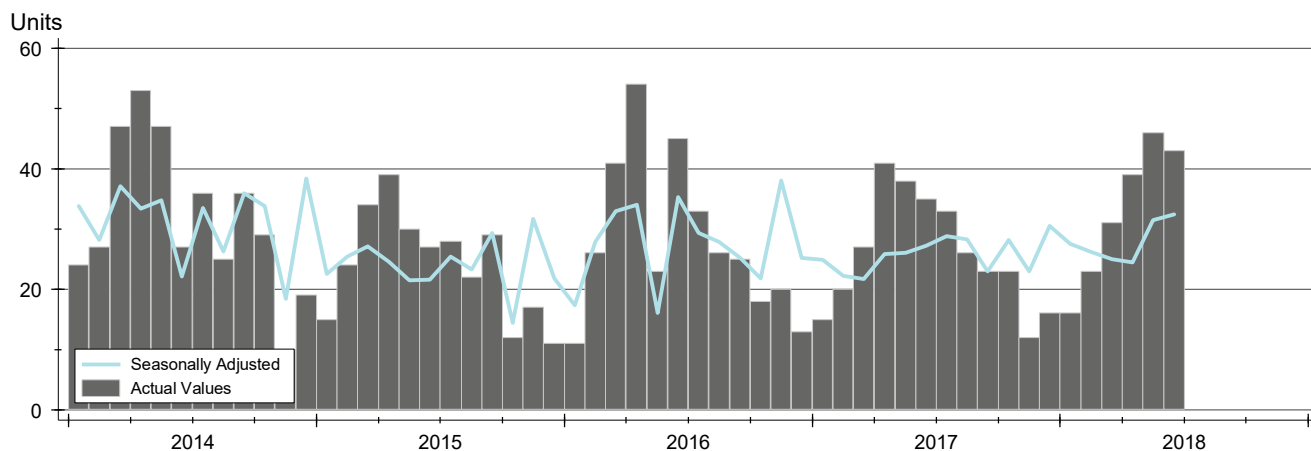


| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 4.3 | 2.9 | 2.7 |
| February | 4.8 | 2.9 | 4.2 |
| March | 2.7 | 2.3 | 2.5 |
| April | 4.2 | 5.9 | 1.9 |
| May | 2.3 | 3.0 | 2.7 |
| June | 2.2 | 2.3 | 3.9 |
| July | 3.7 | 2.4 | |
| August | 2.9 | 3.0 | |
| September | 3.8 | 4.3 | |
| October | 4.0 | 3.3 | |
| November | 3.6 | 8.4 | |
| December | 3.0 | 2.7 | |

NEW LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



SUMMARY >>

| Summary Statistics for New Listings | | June | | |
|-------------------------------------|--------------------|---------|---------|--------|
| | | 2018 | 2017 | Change |
| Current Month | New Listings | 43 | 35 | 22.9% |
| | Volume (1,000s) | 11,477 | 8,732 | 31.4% |
| | Average List Price | 266,908 | 249,489 | 7.0% |
| | Median List Price | 256,500 | 229,900 | 11.6% |
| YTD | New Listings | 198 | 176 | 12.5% |
| | Volume (1,000s) | 57,117 | 47,592 | 20.0% |
| | Average List Price | 288,471 | 270,411 | 6.7% |
| | Median List Price | 242,450 | 232,450 | 4.3% |

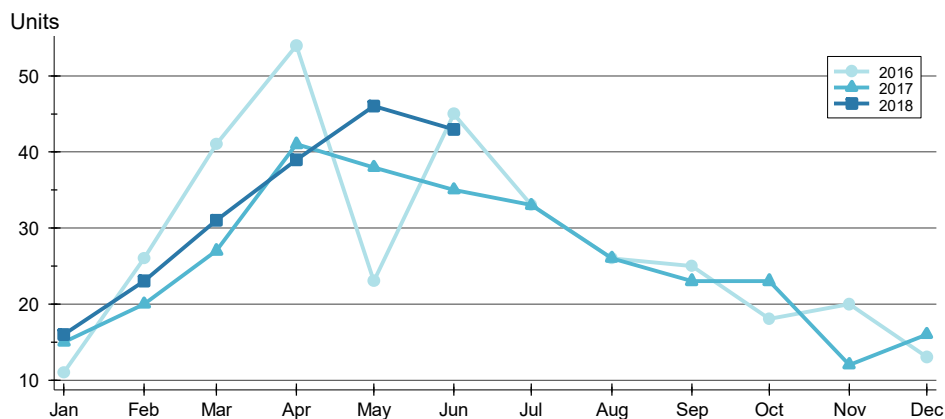
A total of 43 new listings were added in Douglas County (excluding Lawrence) during June, up 22.9% from the same month in 2017. Year-to-date Douglas County (excluding Lawrence) has seen 198 new listings.

The median list price of these homes was \$256,500 up from \$229,900 in 2017.

NEW LISTINGS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

BY MONTH >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 11 | 15 | 16 |
| February | 26 | 20 | 23 |
| March | 41 | 27 | 31 |
| April | 54 | 41 | 39 |
| May | 23 | 38 | 46 |
| June | 45 | 35 | 43 |
| July | 33 | 33 | |
| August | 26 | 26 | |
| September | 25 | 23 | |
| October | 18 | 23 | |
| November | 20 | 12 | |
| December | 13 | 16 | |

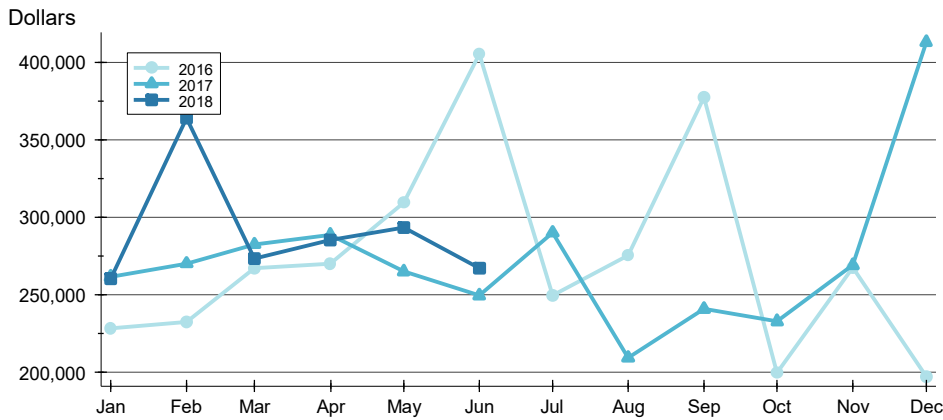
BY PRICE RANGE >>

| Price Range | New Listings | | | List Price | |
|---------------------|--------------|---------|--------|------------|---------|
| | Number | Percent | Volume | Average | Median |
| Below \$50,000 | 0 | 0.0% | 0 | N/A | N/A |
| \$50,000-\$99,999 | 2 | 4.7% | 154 | 76,750 | 76,750 |
| \$100,000-\$149,999 | 4 | 9.3% | 536 | 133,975 | 134,700 |
| \$150,000-\$199,999 | 8 | 18.6% | 1,445 | 180,650 | 189,250 |
| \$200,000-\$249,999 | 7 | 16.3% | 1,622 | 231,671 | 229,000 |
| \$250,000-\$299,999 | 8 | 18.6% | 2,228 | 278,463 | 282,450 |
| \$300,000-\$349,999 | 6 | 14.0% | 1,913 | 318,798 | 317,450 |
| \$350,000-\$399,999 | 2 | 4.7% | 746 | 373,150 | 373,150 |
| \$400,000-\$449,999 | 3 | 7.0% | 1,234 | 411,333 | 409,000 |
| \$450,000-\$499,999 | 0 | 0.0% | 0 | N/A | N/A |
| \$500,000-\$599,999 | 3 | 7.0% | 1,600 | 533,317 | 525,000 |
| \$600,000-\$749,999 | 0 | 0.0% | 0 | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A |
| \$1,000,000 and up | 0 | 0.0% | 0 | N/A | N/A |
| All price ranges | 43 | 100.0% | 11,477 | 266,908 | 256,500 |

NEW LISTINGS ANALYSIS

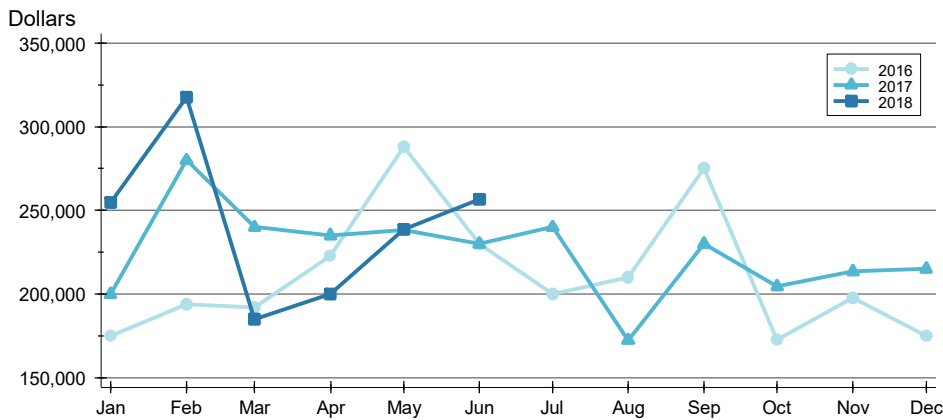
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE PRICE >>



| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 228,536 | 261,680 | 260,513 |
| February | 232,400 | 270,180 | 364,164 |
| March | 267,048 | 282,559 | 273,442 |
| April | 270,213 | 288,604 | 285,428 |
| May | 309,483 | 264,988 | 293,214 |
| June | 405,209 | 249,489 | 266,908 |
| July | 249,579 | 289,994 | 289,994 |
| August | 275,553 | 209,443 | 209,443 |
| September | 377,396 | 240,778 | 240,778 |
| October | 199,794 | 232,948 | 232,948 |
| November | 267,368 | 269,054 | 269,054 |
| December | 197,446 | 413,091 | 413,091 |

MEDIAN PRICE >>

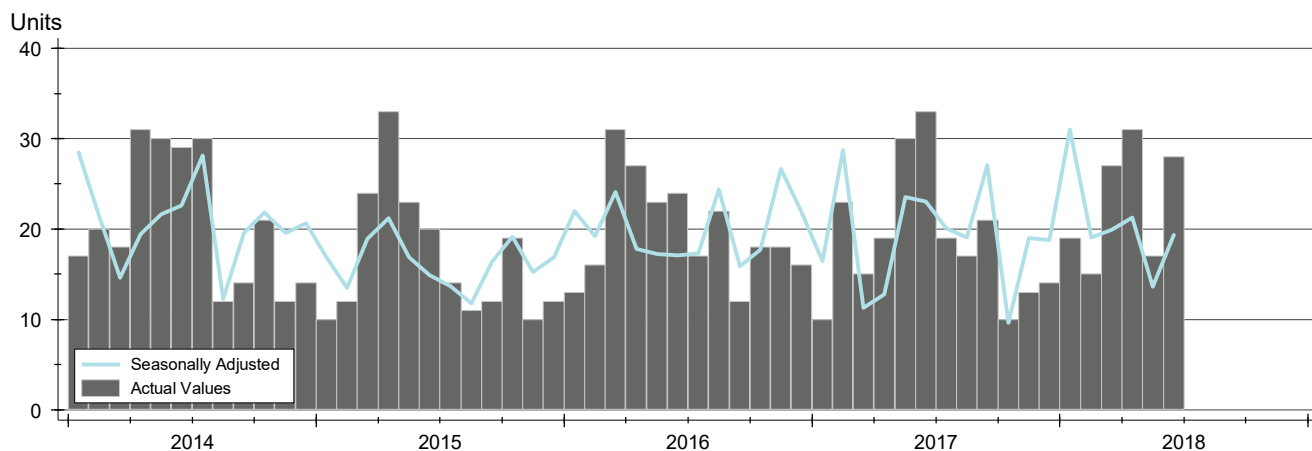


| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 175,000 | 199,900 | 254,700 |
| February | 193,950 | 280,000 | 317,500 |
| March | 192,000 | 239,900 | 185,000 |
| April | 222,750 | 235,000 | 200,000 |
| May | 287,900 | 237,975 | 238,500 |
| June | 229,900 | 229,900 | 256,500 |
| July | 200,000 | 239,900 | 239,900 |
| August | 209,950 | 172,250 | 172,250 |
| September | 275,000 | 229,900 | 229,900 |
| October | 172,400 | 204,500 | 204,500 |
| November | 197,500 | 213,400 | 213,400 |
| December | 174,900 | 214,925 | 214,925 |

CONTRACTS WRITTEN ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



SUMMARY >>

| Summary Statistics for Contracts Written | | June | | | Year-to-Date | | |
|---|---------------------|----------------|---------|--------|----------------|---------|--------|
| | | 2018 | 2017 | Change | 2018 | 2017 | Change |
| Closed Listings | | 28 | 33 | -15.2% | 137 | 130 | 5.4% |
| Volume (1,000s) | | 7,722 | 7,965 | -3.1% | 35,691 | 31,523 | 13.2% |
| Average | Sale Price | 275,782 | 241,371 | 14.3% | 260,516 | 242,488 | 7.4% |
| | Days on Market | 20 | 29 | -32.7% | 33 | 42 | -21.2% |
| | Percent of Original | 98.3% | 97.8% | 0.5% | 98.1% | 97.9% | 0.2% |
| Median | Sale Price | 229,450 | 218,500 | 5.0% | 210,000 | 223,225 | -5.9% |
| | Days on Market | 11 | 23 | -52.2% | 10 | 17 | -39.4% |
| | Percent of Original | 100.0% | 99.7% | 0.3% | 100.0% | 99.0% | 1.0% |

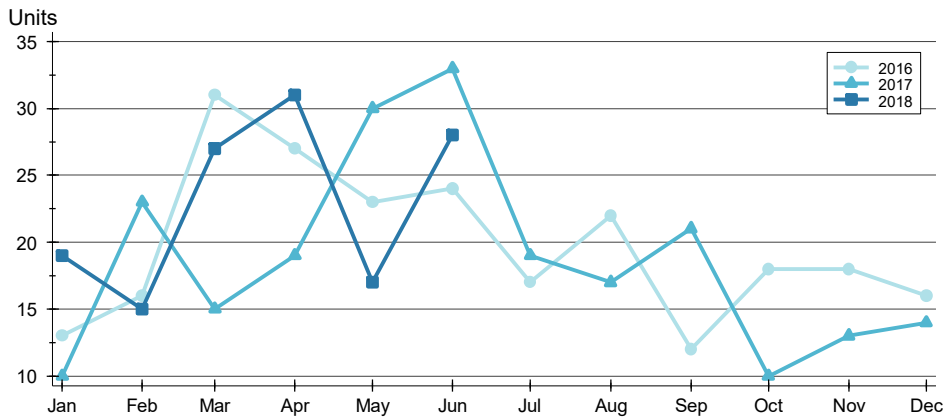
A total of 28 contracts for sale were written in Douglas County (excluding Lawrence) during the month of June, down from 33 in 2017. The median list price of these homes was \$229,450, up from \$218,500 the prior year.

Half of the homes that went under contract in June were on the market less than 11 days, compared to 23 days in June 2017.

CONTRACTS WRITTEN ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

BY MONTH >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 13 | 10 | 19 |
| February | 16 | 23 | 15 |
| March | 31 | 15 | 27 |
| April | 27 | 19 | 31 |
| May | 23 | 30 | 17 |
| June | 24 | 33 | 28 |
| July | 17 | 19 | 17 |
| August | 22 | 17 | 17 |
| September | 12 | 21 | 13 |
| October | 18 | 10 | 13 |
| November | 18 | 13 | 14 |
| December | 16 | 14 | 14 |

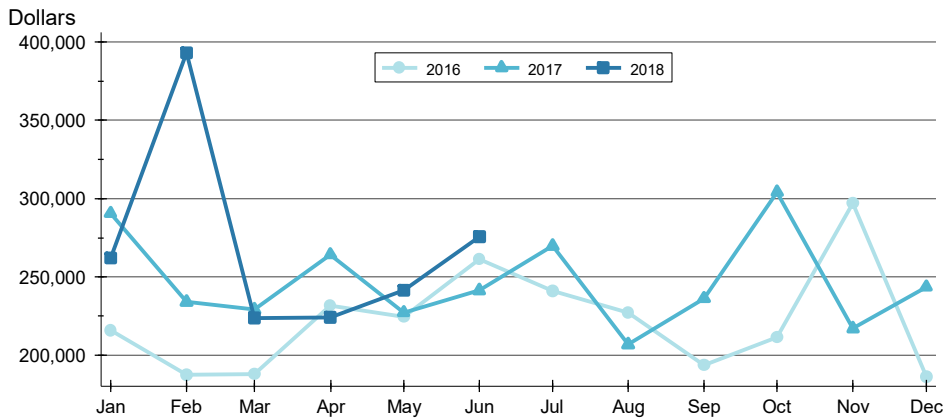
BY PRICE RANGE >>

| Price Range | Contracts Written | | | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-------------------|---------|--------|------------|-----------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median |
| Below \$50,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 1 | 3.6% | 69 | 68,500 | 68,500 | 9 | 9 | 100.0% | 100.0% |
| \$100,000-\$149,999 | 3 | 10.7% | 416 | 138,800 | 140,000 | 5 | 7 | 100.0% | 100.0% |
| \$150,000-\$199,999 | 8 | 28.6% | 1,351 | 168,913 | 161,950 | 16 | 7 | 98.7% | 100.0% |
| \$200,000-\$249,999 | 3 | 10.7% | 684 | 227,933 | 229,000 | 7 | 5 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 7 | 25.0% | 1,957 | 279,557 | 279,500 | 22 | 21 | 96.5% | 97.4% |
| \$300,000-\$349,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$350,000-\$399,999 | 2 | 7.1% | 735 | 367,500 | 367,500 | 31 | 31 | 98.1% | 98.1% |
| \$400,000-\$449,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$450,000-\$499,999 | 1 | 3.6% | 475 | 475,000 | 475,000 | 27 | 27 | 100.0% | 100.0% |
| \$500,000-\$599,999 | 2 | 7.1% | 1,035 | 517,500 | 517,500 | 50 | 50 | 95.0% | 95.0% |
| \$600,000-\$749,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 1 | 3.6% | 1,000 | 1,000,000 | 1,000,000 | 41 | 41 | 100.0% | 100.0% |
| All price ranges | 28 | 100.0% | 7,722 | 275,782 | 229,450 | 20 | 11 | 98.3% | 100.0% |

CONTRACTS WRITTEN ANALYSIS

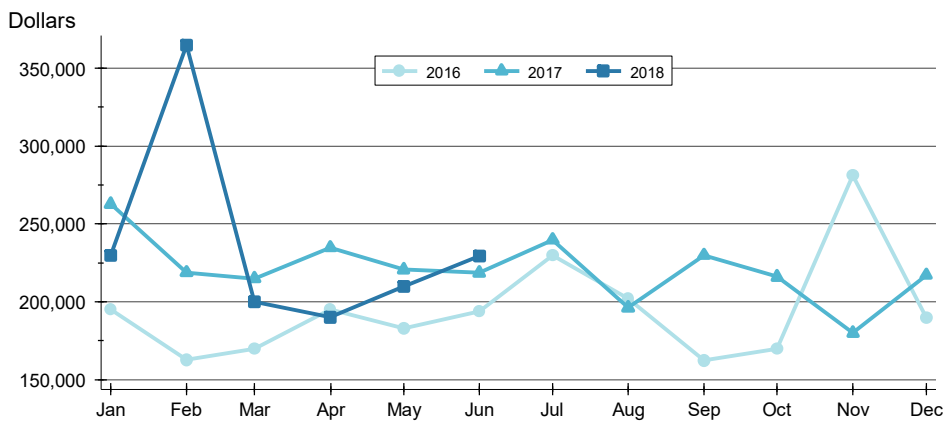
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE PRICE >>



| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 216,085 | 290,610 | 262,066 |
| February | 187,566 | 233,997 | 392,865 |
| March | 187,848 | 229,040 | 223,685 |
| April | 231,817 | 264,337 | 224,323 |
| May | 224,413 | 227,070 | 241,356 |
| June | 261,167 | 241,371 | 275,782 |
| July | 241,076 | 269,766 | 206,747 |
| August | 226,877 | 206,747 | 193,792 |
| September | 193,792 | 236,293 | 211,433 |
| October | 211,433 | 304,270 | 217,043 |
| November | 297,128 | 217,043 | 186,518 |
| December | 186,518 | 243,568 | |

MEDIAN PRICE >>

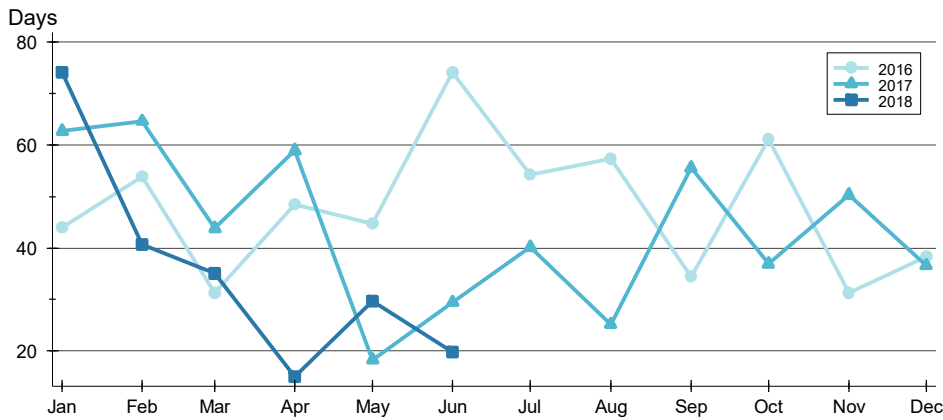


| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 194,900 | 262,900 | 229,900 |
| February | 162,700 | 218,750 | 365,000 |
| March | 169,900 | 214,900 | 199,950 |
| April | 195,000 | 235,000 | 189,900 |
| May | 183,000 | 220,675 | 210,000 |
| June | 193,750 | 218,500 | 229,450 |
| July | 229,900 | 239,900 | 196,100 |
| August | 202,250 | 196,100 | 229,900 |
| September | 162,450 | 229,900 | 169,900 |
| October | 169,900 | 216,000 | 281,200 |
| November | 281,200 | 180,000 | 189,500 |
| December | 189,500 | 216,975 | |

CONTRACTS WRITTEN ANALYSIS

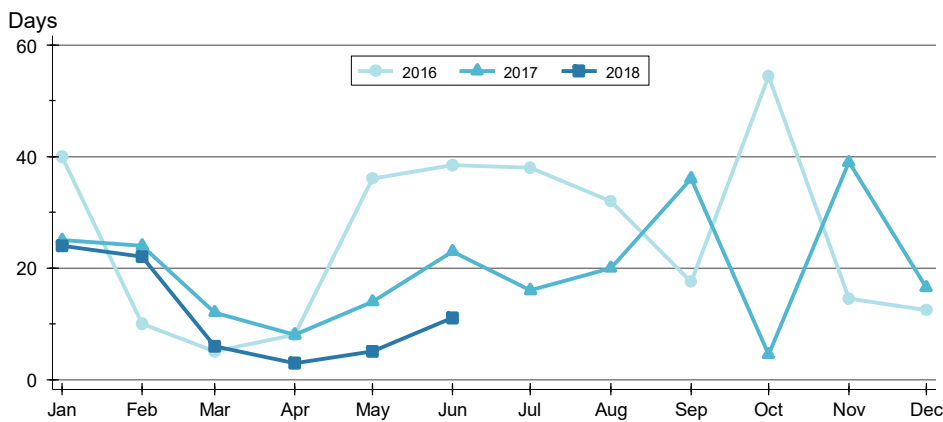
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE DOM >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 44 | 63 | 74 |
| February | 54 | 65 | 41 |
| March | 31 | 44 | 35 |
| April | 48 | 59 | 15 |
| May | 45 | 18 | 30 |
| June | 74 | 29 | 20 |
| July | 54 | 40 | |
| August | 57 | 25 | |
| September | 35 | 56 | |
| October | 61 | 37 | |
| November | 31 | 50 | |
| December | 38 | 37 | |

MEDIAN DOM >>

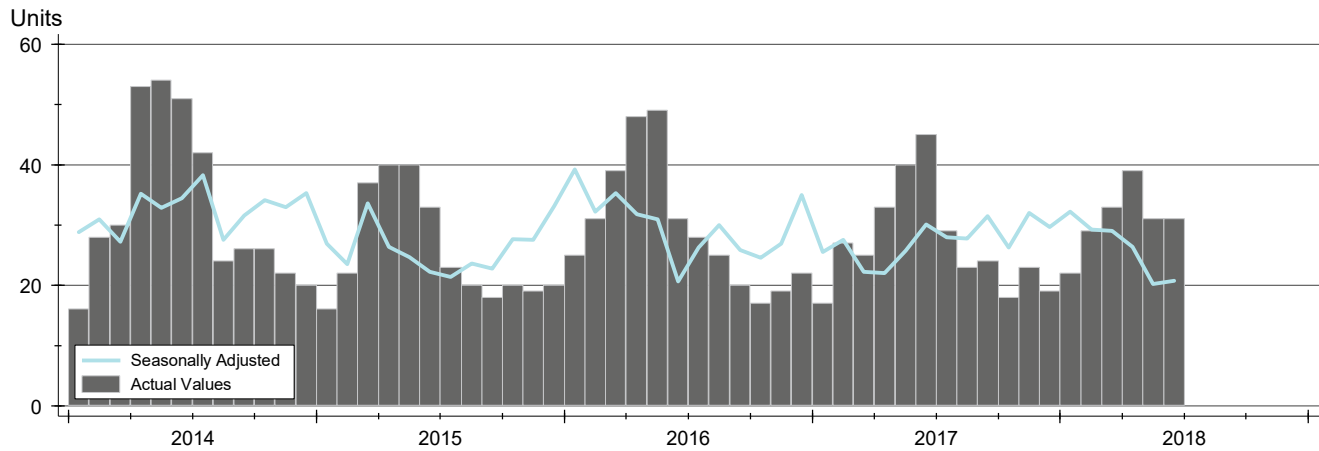


| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 40 | 25 | 24 |
| February | 10 | 24 | 22 |
| March | 5 | 12 | 6 |
| April | 8 | 8 | 3 |
| May | 36 | 14 | 5 |
| June | 39 | 23 | 11 |
| July | 38 | 16 | |
| August | 32 | 20 | |
| September | 18 | 36 | |
| October | 55 | 5 | |
| November | 15 | 39 | |
| December | 13 | 17 | |

PENDING CONTRACTS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

HISTORY >>



SUMMARY >>

| Summary Statistics for Active Listings | | End of June | | |
|---|---------------------|-------------|---------|--------|
| | | 2018 | 2017 | Change |
| Active Listings | | 31 | 45 | -31.1% |
| Volume (1,000s) | | 8,503 | 10,406 | -18.3% |
| Average | List Price | 274,277 | 231,247 | 18.6% |
| | Days on Market | 15 | 31 | -51.6% |
| | Percent of Original | 99.3% | 99.7% | -0.4% |
| Median | List Price | 229,900 | 219,900 | 4.5% |
| | Days on Market | 9 | 18 | -50.0% |
| | Percent of Original | 100.0% | 100.0% | 0.0% |

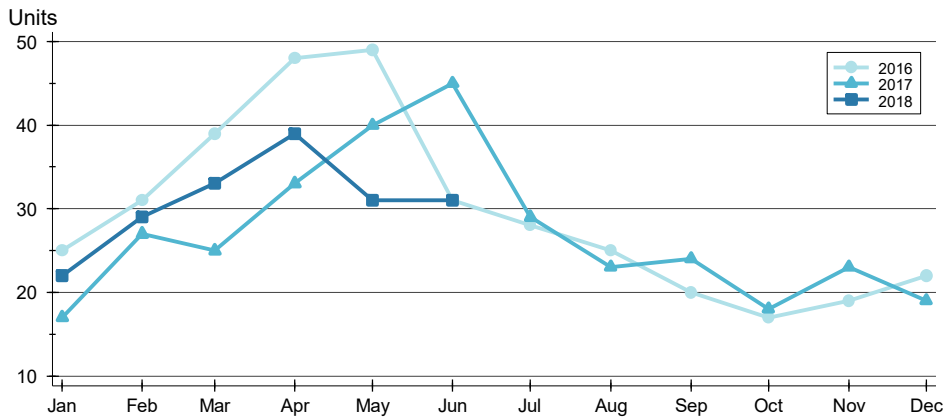
A total of 31 listings in Douglas County (excluding Lawrence) had contracts pending at the end of June, down from 45 contracts pending at the end of June 2017.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

BY MONTH >>



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 25 | 17 | 22 |
| February | 31 | 27 | 29 |
| March | 39 | 25 | 33 |
| April | 48 | 33 | 39 |
| May | 49 | 40 | 31 |
| June | 31 | 45 | 31 |
| July | 28 | 29 | 25 |
| August | 25 | 23 | 20 |
| September | 20 | 24 | 19 |
| October | 17 | 18 | 22 |
| November | 19 | 23 | 19 |
| December | 22 | 19 | 19 |

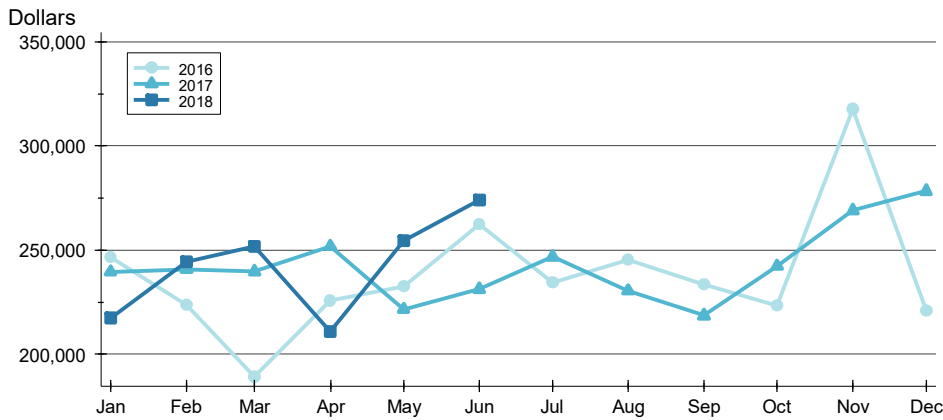
BY PRICE RANGE >>

| Price Range | Contracts Written | | | List Price | | Days on Market | | List as % Orig. | |
|---------------------|-------------------|---------|--------|------------|-----------|----------------|--------|-----------------|--------|
| | Number | Percent | Volume | Average | Median | Average | Median | Average | Median |
| Below \$50,000 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$50,000-\$99,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100,000-\$149,999 | 4 | 12.9% | 510 | 127,600 | 125,250 | 6 | 7 | 100.0% | 100.0% |
| \$150,000-\$199,999 | 9 | 29.0% | 1,471 | 163,478 | 159,900 | 8 | 3 | 100.0% | 100.0% |
| \$200,000-\$249,999 | 3 | 9.7% | 684 | 227,933 | 229,000 | 7 | 5 | 100.0% | 100.0% |
| \$250,000-\$299,999 | 7 | 22.6% | 1,967 | 281,043 | 289,500 | 17 | 11 | 97.3% | 100.0% |
| \$300,000-\$349,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$350,000-\$399,999 | 4 | 12.9% | 1,505 | 376,225 | 379,950 | 17 | 9 | 99.1% | 100.0% |
| \$400,000-\$449,999 | 2 | 6.5% | 865 | 432,450 | 432,450 | 49 | 49 | 100.0% | 100.0% |
| \$450,000-\$499,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$500,000-\$599,999 | 1 | 3.2% | 500 | 500,000 | 500,000 | 16 | 16 | 100.0% | 100.0% |
| \$600,000-\$749,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$750,000-\$999,999 | 0 | 0.0% | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$1,000,000 and up | 1 | 3.2% | 1,000 | 1,000,000 | 1,000,000 | 41 | 41 | 100.0% | 100.0% |
| All price ranges | 31 | 100.0% | 8,503 | 274,277 | 229,900 | 15 | 9 | 99.3% | 100.0% |

PENDING CONTRACTS ANALYSIS

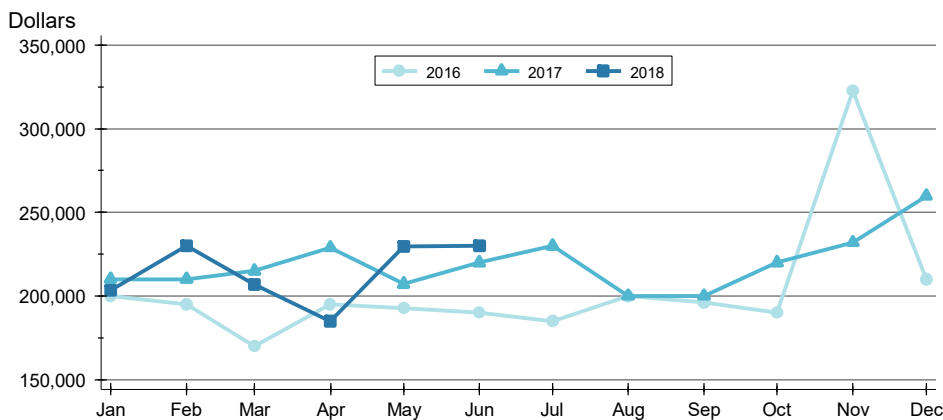
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE PRICE >>



| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 246,602 | 239,518 | 217,509 |
| February | 223,537 | 240,759 | 244,515 |
| March | 189,409 | 239,684 | 251,974 |
| April | 225,834 | 251,915 | 210,799 |
| May | 232,597 | 221,499 | 254,637 |
| June | 262,248 | 231,247 | 274,277 |
| July | 234,525 | 246,786 | |
| August | 245,244 | 230,472 | |
| September | 233,465 | 218,606 | |
| October | 223,382 | 242,322 | |
| November | 317,747 | 269,088 | |
| December | 220,700 | 278,442 | |

MEDIAN PRICE >>

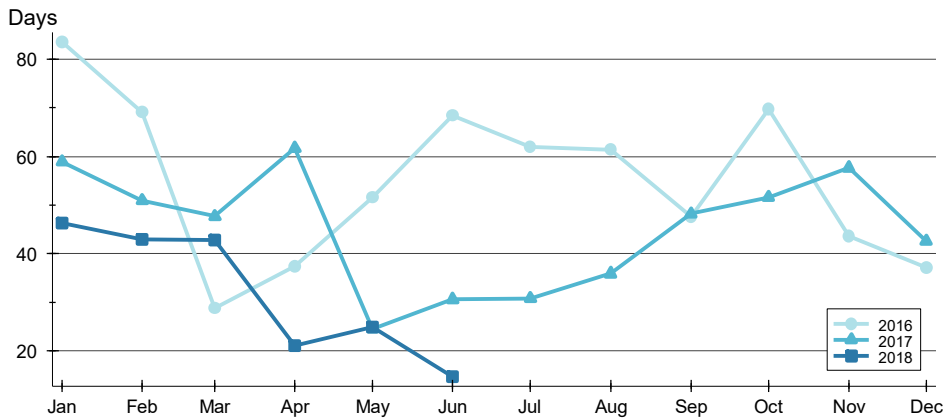


| Month | 2016 | 2017 | 2018 |
|-----------|---------|---------|---------|
| January | 199,900 | 210,000 | 203,425 |
| February | 194,900 | 210,000 | 229,900 |
| March | 169,900 | 214,900 | 206,900 |
| April | 194,950 | 229,000 | 185,000 |
| May | 192,500 | 207,200 | 229,500 |
| June | 189,900 | 219,900 | 229,900 |
| July | 184,900 | 229,900 | |
| August | 199,900 | 200,000 | |
| September | 196,200 | 199,950 | |
| October | 190,000 | 219,950 | |
| November | 322,500 | 232,000 | |
| December | 210,000 | 259,900 | |

PENDING CONTRACTS ANALYSIS

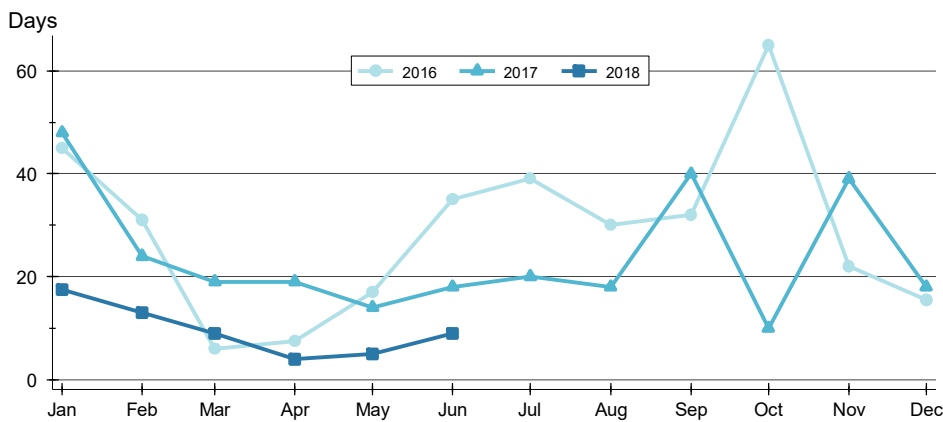
**DOUGLAS COUNTY (EXCLUDING LAWRENCE)
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2018**

AVERAGE DOM



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 84 | 59 | 46 |
| February | 69 | 51 | 43 |
| March | 29 | 48 | 43 |
| April | 37 | 62 | 21 |
| May | 52 | 25 | 25 |
| June | 68 | 31 | 15 |
| July | 62 | 31 | |
| August | 61 | 36 | |
| September | 48 | 48 | |
| October | 70 | 52 | |
| November | 44 | 58 | |
| December | 37 | 43 | |

MEDIAN DOM



| Month | 2016 | 2017 | 2018 |
|-----------|------|------|------|
| January | 45 | 48 | 18 |
| February | 31 | 24 | 13 |
| March | 6 | 19 | 9 |
| April | 8 | 19 | 4 |
| May | 17 | 14 | 5 |
| June | 35 | 18 | 9 |
| July | 39 | 20 | |
| August | 30 | 18 | |
| September | 32 | 40 | |
| October | 65 | 10 | |
| November | 22 | 39 | |
| December | 16 | 18 | |