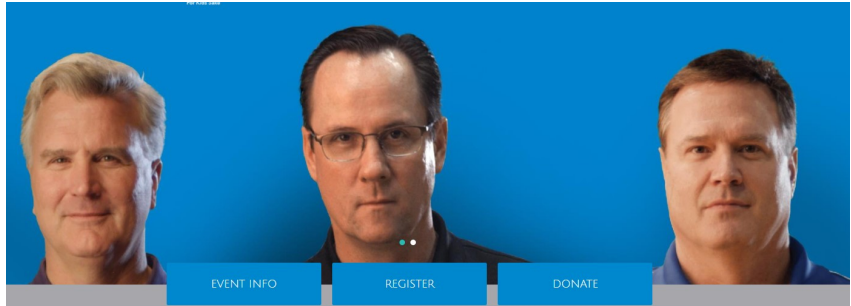




REALTOR BOWL FOR KID'S SAKE ON JUNE 8th

Save **June 8th** on your Calendars to participate in the REALTOR® Bowl for Kids Sake to benefit Big Brothers Big Sisters of Douglas County.

<https://www.4kidsake.org/douglas-realtor-bowl>



For Kids Sake

Kansas Big Brothers Big Sisters -Mentor Recruitment & Fundraising Campaign

Join our co-chairs, Coaches Gregg Marshall, Bill Self, and Bruce Weber and "Go Big" to help support current matches and those waiting for a mentor.

GO BIG! Click **REGISTER** or **DONATE** above.

WELCOME TO YOUR MLS ON THE GO!

Today's Tutorial is

Walk the Property Lines

Walk the Property Lines

Say hello to augmented reality for real estate! We've created an unparalleled augmented reality experience that lets you "Walk the Property Lines" around any home.

Go to HomeSnap University at <https://www.homesnap.com/university>



INSTALL [HOMESNAP](#) PRO TODAY

MARKET UPDATE...Includes residential sales data in the MLS for Lawrence & Douglas County only

SALES JAN 1-APR 30, 2018



LIST PRICE:
 SOLD PRICE:
 DOM:

HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	CLOSED SALES
\$1,299,000	\$30,000	\$254,547	\$218,900	\$101.8 million	400 + 2.5 % Units + 22.6 % Volume
\$1,000,000	\$30,000	\$249,596	\$219,000	\$99.8 million	
677	0	51	15	98.0% of List	

SALES JAN 1- APR 30, 2017

LIST PRICE:
 SOLD PRICE:
 DOM:

HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	CLOSED SALES
\$599,900	\$25,000	\$212,007	\$185,000	\$82.7 million	390
\$555,000	\$25,000	\$208,825	\$181,950	\$81.4 million	
431	0	52	18	98.5% of List	



HOME INSPECTIONS & NEW CONSTRUCTION

Featuring Local Builder—Trent Santee
And Local Home Inspector—Brett LaRue

So who's right? The Inspector or the Builder?
Please attend for a discussion of Best Practices
for Home Inspections on New Construction.

Tuesday, May 15th from 11:30am to 1:00pm



Security 1st Title

SPONSORED BY SECURITY 1st TITLE



MAY LBOR LUNCHEON

Featuring Local Business Owner & Event Leader

Mike Logan

...of Live on Mass, Lucia Beer Garden & Grill,
The Granada Theater and Abe & Jake's Landing

Tuesday, May 22nd
11:45 am @ Maceli's

Reservations are available online at
<https://www.lawrencerealtor.com/May-2018-Luncheon>



COMMITTEE MEETINGS ARE SHOWN BELOW IN RED

May 1 —
Charity Classic Steering Committee Meeting, 4pm, Jayhawk Club

May 4 —
MLS & Rules Committee Meeting, 10am, LBOR Office

May 9 —
Board of Directors Meeting, 8:45am, LBOR Office

May 9 —
Community Relations Committee Meeting, 11am, LBOR Office

May 10 —
Education Committee Meeting, 1:30pm, LBOR Office

May 15 —
Lunch & Learn, 11:30am, LBOR Office. **Home Inspections & New Construction.** Featuring a local builder and local home inspector, as we discuss best practices.

May 22 —
LBOR Luncheon, 11:45am, Maceli's, \$7. Featuring Mike Logan of Abe & Jakes and The Granada.

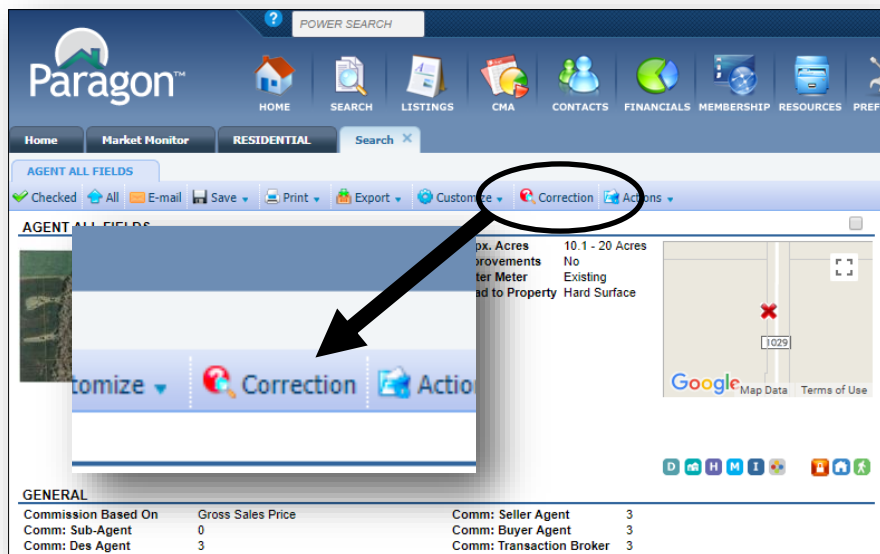
May 28 —
Memorial Day, LBOR Office Closed.

[Entire Calendar Online](#)

THE CORRECTION BUTTON IN PARAGON

It's easy to report an error from within Paragon

If you see an error on a listing in Paragon, use the "Correction" button to bring this to the attention of the MLS Staff. The button will create a system email. Share a few details in the email, and then just send it. It's that easy!



A Smart Approach to Safety: 18 Tips for Real Estate Agents

by [Samantha Reeves](#)  Published: February 29, 2016



Working in real estate can be dangerous. It's common for agents to meet strangers in isolated locations at odd hours, which can be the perfect setting for an attack. The real estate, rental and leasing industries have seen an average of 77 work-related deaths a year from 2011 to 2014, according to the [Bureau of Labor and Statistics](#). The best way to protect yourself? Arm yourself with a healthy level of mistrust and a smart approach to safety.

YOUR PROFILE

- Avoid using photos that display expensive jewelry.
- Don't give out your home address.
- Don't give out your home phone number.

PRIVATE SHOWINGS/OPEN HOUSES

- Let at least one personal contact and your office know where you are at all times.
- Don't agree to a private showing unless you've already met a client in your office.
- Have clients complete an information form (name, copy of driver's license, vehicle information) during open houses and prior to scheduling private showings.
- Bring a co-worker along.
- Don't leave a client in your blind spot. Let the client proceed in front of you during a private showing.
- Drive through the neighborhood prior to a private showing or open house. Be on the lookout for safety concerns.
- Identify each of a home's exits prior to a showing or open house. Keep exit doors unlocked.
- Take a self-defense class.
- Don't allow a client to ride in your car unless you know them well.
- Don't wear expensive jewelry.
- Leave your purse in the trunk of your car.
- Dress professionally.
- Buy a personal security app for your cell phone, and always keep your cell phone in your hands.
- Be ready to defend yourself. Travel with pepper-spray.
- Trust your instincts. If something does not feel right, remove yourself from the situation. Don't worry about offending a client. Your safety is paramount.

